NOTICE OF MEETING Montgomery Economic Development Corporation (MEDC)

Notice is hereby given that the Board of Directors of the Montgomery Economic Development Corporation will hold a regular meeting at 6:00 p.m. on October 16, 2017 at the Montgomery City Hall, 101 Old Plantersville Road, in Montgomery, Texas.

- 1. Call to Order
- 2. Open Public Comment
- 3. Approval of Minutes of September 18, 2017
- 4. Monthly Financial Report (September 2017)
- 5. Discuss/take action regarding presentation of finances:
 - a. Montgomery Historic Society Christmas in Montgomery
 - b. Montgomery area Chamber of Commerce Wine and Music Festival
- 6. Discuss/take action regarding Pizza Shack request for funding for sign John Simmons
- 7. Discuss/take action regarding long-term business recruitment and retention efforts and goals of the MEDC Shannan Reid
- 8. Discussion/take action regarding report to City Council regarding job creation/MEDC activities
- 9. Economic Development Report Shannan Reid and Jack Yates ---TxDOT/149, Downtown Parking Lot Project, Home Focus Report on Projects, Misc. Updates

10. Adjournment

Jack Yates, City Administrator for

Kirk Jones, President of MEDC

I certify that the attached notice of meeting was posted on the bulletin board at City of Montgomery City Hall, 101 Old Plantersville Road, Montgomery, Texas, on the 12th day of October, 2017 at 2.40 o'clock p.m. I further certify that the following news media was notified of this meeting as stated above: The Courier

MONTGOMERY ECONOMIC DEVELOPMENT CORPORATION MINUTES September 18, 2017

Present were: Kirk Jones, Amy Brown, Bill Hanover, Cheryl Fox, Randy Moravec and Bob Kerr. John Champagne was absent. Also present were, Shannan Reid, Chris Roznovsky, Katherine Ferry and Jack Yates

Call to Order - President Jones called the meeting to order at 6:00 p.m.

Open Public Comment – There was no public comment.

<u>Approval of Minutes of August 21, 2017</u> -- it was noted in the public hearing paragraph that the word "in "should be changed to "and". Motion by Hanover, seconded by Jones to approve the minutes as corrected. All in favor.

Monthly Financial Report (August, 2017) -- Randy Moravec noted that this sales tax is being transferred quarterly, he would prefer it be transferred monthly so that the MEDC could make the most interest on its money, motion by Moravec, seconded by Kerr to improve the financial report for the month of August as presented. All in favor.

Internship Program Guidelines -- It was discussed that under the Project Scope for item 4 and item 5 that both of those sections be amended. Item 4 will read "Employer will determine the compensation for the intern". Item 5 will read, "The MEDC will contribute 50% of the payment to the internship to a maximum of \$2500.".

Motion by Moravec, seconded by Kerr to improve the Internship Program Guidelines as modified. All in favor.

<u>Pizza Shack request for funding of sign – John Simmons</u> -- Jack Yates noted that the request had come in late Friday morning and that he felt bound to place it on the agenda, although Mr. Simmons has not filled out an application, nor given a specific amount of his request.

Motion by Kerr, seconded by Fox to table the request. All in favor.

Consideration of amending the corporation's mission, goals, and objectives statement -Randy Moravec proposed amending section 2 of the Mission and Goals Statement of
the MEDC by adding. Item 2D to read as follows:" to quantify the progress of economic
development efforts, the MEDC will report to the Montgomery City Council, no less
frequently than once per calendar quarter, economic development activities and the
estimated number and types of jobs brought into or retained by those activities." Mr.
Moravec said that he was proposing this partially based upon the City Council
discussion at its September 12 meeting regarding effectiveness if MEDC activities
regarding economic development.

The discussion then evolved into the issue of "primary jobs" and its relevance to marketing to retail businesses. Jack said he saw economic development of the city as a

global effort, involving practically all city funds, with no single person being responsible and that the possibility of a quarterly report of jobs created would be worthwhile. Mr. Moravec said to the report is the responsibility of the Board to perform and present the report to the City Council, the Board agreed.

Motion by Moravec, seconded by Fox to add Section 2D, as presented, to the MEDC Mission and Goals Statement. All in favor.

<u>Economic Development Report</u> – Shannan Reid presented that she was going to be working with Navasota and Magnolia for a development presentation. Shannon then gave a brief presentation regarding the basics of economic development.

Jack Yates then gave a brief report regarding TxDOT/149 saying that much of the issues regarding parking had been tentatively worked out with TxDOT, and that he and TxDOT would be meeting again on October 13, Jack then reported that the downtown parking lot project had not been completed before Wine Festival and that he expected the job to be completed by early October. He then gave a brief report regarding Home Focus projects of Distirx and the website redesign.

Chris Roznovsky gave a brief development report regarding projects throughout the city. Chris said that he would begin to write out a formal report for the MEDC meeting.

EXECUTIVE SESSION:

The Montgomery Economic Development Corporation reserves the right to discuss any of the items listed specifically under this heading or for any items listed above in executive closed session as permitted by law including if they meet the qualifications in Sections 551.071(consultation with attorney), 551.072 (deliberation regarding real property),551.073 (deliberation regarding gifts), 551.074 (personnel matters), 551.076 (deliberation regarding security devices), and 551.087 (deliberation regarding economic development negotiations) of Chapter 551 of the Government Code of the State of Texas.

President Jones announced that the Board will convene at 7:15 p.m. into Closed Executive Session as authorized by the Texas Open Meetings Act, Chapter 551 of the Government Code, in accordance with the authority contained in the following: a. 551.072) (deliberation regarding real property).

Convene into Open Session at 7:38 p.m.

POSSIBLE ACTION FROM EXECUTIVE SESSION:

Consideration and possible action resulting from the item(s) listed under Executive Session. -- There was no action by the Board.

Adjournment -- Motion by Moravec seconded by Hanover to adjourn the meeting at 7:39 p.m.

CITY OF MONTGOMERY - MEDC ACCOUNT BALANCES September 30, 2017

| | MONEY MARKET <u>ACCOUNTS</u> | | <u>INVESTMENTS</u> | | TOTALS | | |
|---------------------------|------------------------------|------------|--------------------|------------|--------|------------|--|
| MEDC | | | | | | | |
| CHECKING ACCOUNT #1017938 | \$ | 307,899.63 | | | \$ | 307,899.63 | |
| TOTAL INVESTMENTS | \$ | | \$ | 485,334.24 | \$ | 485,334.24 | |
| TOTAL MIDC | \$ | 307,899.63 | \$ | 485,334.24 | \$ | 793,233.87 | |

| | INVES' | 'MENT'S | | | |
|--------------------------|------------|------------------|---------------|----|------------|
| | Issue Date | Maturity Date | Interest Rate | | Balance |
| Texpool #00006 | | | 0.77% | \$ | 235,334.24 |
| Certificates | | | | | |
| Allegiance Bank | 5/21/2017 | 12/17/2017 | 0.55% | \$ | 100,000.00 |
| Icon Bank CD #7731 | 1/27/2017 | 1/27/2018 | 0.90% | \$ | 150,000.00 |
| Total Investment Balance | | | • | \$ | 485,334.24 |

City of Montgomery - MEDC Cash Flow Report As of September 30, 2017

| Date | Num | Name | Memo | Amount | Balance |
|---------------|-------------|-----------------------------------|-------------------------------------------------|------------|------------|
| 51100 · MEI | OC Checkins | g | | | 173,004.49 |
| 09/08/2017 | 1824 | Jones & Carter, Inc. | Proj W5841-0027-00 - Heritage Place Medical & H | -1,982.25 | 171,022.24 |
| 09/08/2017 | 1825 | Rebecca Huss | Reimbursement of Expense - Amer. Flags Express | -4,474.63 | 166,547.61 |
| 09/08/2017 | | | Sales Tax Revenue thru 7/17 | 71,432.71 | 237,980.32 |
| 09/08/2017 | | City of Montgomery - General Fund | Reimbursement for expenses Paid thru 7/31/17 | -18,979.28 | 219,001.04 |
| 09/22/2017 | 1826 | Home Focus | Website Design Work & Consulting Inv 1792 | -1,225.00 | 217,776.04 |
| 09/22/2017 | Trans | | Sales Tax Revenue thru 9/17 | 93,068.44 | 310,844.48 |
| 09/22/2017 | Trans | City of Montgomery - General Fund | Reimbursement for Legal expenses Paid | -60.00 | 310,784.48 |
| 09/28/2017 | 1827 | Houston Press | Inv. D10125247, D10125806 | -400.00 | 310,384.48 |
| 09/28/2017 | 1828 | TEDC | TEDC Conference Inv #7079 | -500.00 | 309,884.48 |
| 09/29/2017 | 1829 | Arnette Marketing | Inv 7023 - Seasonal Decorations | -734.85 | 309,149.63 |
| 09/29/2017 | 1830 | Home Focus | 50% Deposit for HMBA Website - Inv 1815 | -1,250.00 | 307,899.63 |
| Total 51100 · | MEDC Che | cking | | 134,895.14 | 307,899.63 |
| TOTAL | | | | 134,895.14 | 307,899.63 |

City of Montgomery - MEDC Actual to Budget Performance

September 2017

| | Sep 17 | Budget | \$ Over Bud | Oct '16 - Se | YTD Budget | \$ Over Bud | Annual Br |
|-----------------------------------------------------|-----------|-----------|-------------|--------------|------------|--------------|-----------|
| Income | | _ | | | | | |
| 55000 · Taxes & Franchise Fees 55400 · Sales Tax | 45,406.33 | 31,996.09 | 13,410.24 | 472,321.41 | 510,000.00 | (37,678.59) | 510,000. |
| Total 55000 · Taxes & Franchise Fees | 45,406.33 | 31,996.09 | 13,410.24 | 472,321.41 | 510,000.00 | (37,678.59) | 510,000. |
| 55300 · Other Revenues | | | | | | • | |
| 55391 · Interest Income | 196.18 | 41.67 | 154.51 | 1,906.10 | 500.00 | 1,406.10 | 500. |
| Total 55300 · Other Revenues | 196.18 | 41.67 | 154.51 | 1,906.10 | 500.00 | 1,406.10 | 500. |
| Total Income | 45,602.51 | 32,037.76 | 13,564.75 | 474,227.51 | 510,500.00 | (36,272.49) | 510,500. |
| Expense | | | | | | | |
| 56000 · Pub Infrastructure - Category I | | | | | | | |
| 56000.6 · DowntownDev Improvments | 4,474.63 | 0.00 | 4,474.63 | 45,295.30 | 85,000.00 | (39,704.70) | 85,000. |
| 56000.8 · Utility Extensions | 0.00 | 49,166.67 | (49,166.67) | 159,987.50 | 330,000.00 | (170,012.50) | 330,000 |
| 56000.9 · Flagship Dev Improvements | 0.00 | 833.34 | (833.34) | 9,800.00 | 10,000.00 | (200.00) | 10,000 |
| 56430 · Tsf to Debt Service | 0.00 | 0.00 | 0.00 | 92,625.00 | 127,500.00 | (34,875.00) | 127,500 |
| Total 56000 · Pub Infrastructure - Category I | 4,474.63 | 50,000.01 | (45,525.38) | 307,707.80 | 552,500.00 | (244,792.20) | 552,500 |
| 56001 · Business Dev & Ret -Category II | | | | | | | |
| 56423 · Economic Development Grant Prog | 0.00 | 0.00 | 0.00 | 0.00 | 20,000.00 | (20,000.00) | 20,000 |
| Total 56001 · Business Dev & Ret -Category II | 0.00 | 0.00 | 0.00 | 0.00 | 20,000.00 | (20,000.00) | 20,000 |
| 56002 · Quality of Life - Category III | | | | | | | |
| 56404 · Seasonal Decorations | 734.85 | 0.00 | 734.85 | 2,134.19 | 12,000.00 | (9,865.81) | 12,000 |
| 56420.2 · Christmas Lighting(Civic Assn) | 0.00 | 0.00 | 0.00 | 2,543.42 | 1,600.00 | 943.42 | 1,600 |
| 56423.1 Walking Tours | 0.00 | 0.00 | 0.00 | 500.00 | 9,000.00 | (8,500.00) | 9,000 |
| 56424.1 · Heritage Village Det. Pond Imp | 0.00 | 0.00 | 0.00 | 10,450.00 | 10,000.00 | 450.00 | 10,000 |
| 56429 · Removal of Blight | 479.54 | 0.00 | 479.54 | 10,791.37 | 25,000.00 | (14,208.63) | 25,000 |
| 56433 · Downtown Signs | 0.00 | 0.00 | 0.00 | 0.00 | 1,000.00 | (1,000.00) | 1,000 |
| 56435 · Fernland Improvements | 0.00 | 0.00 | 0.00 | 0.00 | 5,000.00 | (5,000.00) | 5,000 |
| 56439 · Downtown Enhancement Projects | 0.00 | 0.00 | 0.00 | 0.00 | 25,000.00 | (25,000.00) | 25,000 |
| Total 56002 · Quality of Life - Category III | 1,214.39 | 0.00 | 1,214.39 | 26,418.98 | 88,600.00 | (62,181.02) | 88,600 |
| 56003 · Marketing & Tourism-Category IV | | | | | | | |
| 56408.1 · Promotional Video | 0.00 | 0.00 | 0.00 | 1,900.00 | 1,000.00 | 900.00 | 1,000 |
| 56409 · Antique Show & Fest | 0.00 | 0.00 | 0.00 | 10,000.00 | 10,000.00 | 0.00 | 10,000 |
| 56413 · Brochures/Printed Literature | 0.00 | 0.00 | 0.00 | 5,496.65 | 13,000.00 | (7,503.35) | 13,000 |
| 56414 · Wine & Music Fest | 0.00 | 10,000.00 | (10,000.00) | 9,500.00 | 10,000.00 | (500.00) | 10,000 |
| 56415 · Texian/Heritage Festival | 0.00 | 8,000.00 | (8,000.00) | 16,000.00 | 8,000.00 | 8,000.00 | 8,000 |
| 56418 · Christmas in Montgomery | 0.00 | 0.00 | 0.00 | 5,000.00 | 5,000.00 | 0.00 | 5,000 |
| 56419 · Website | 1,250.00 | 0.00 | 1,250.00 | 7,975.00 | 7,500.00 | 475.00 | 7,500 |
| 56426 · HMBA Promotional Services | 130.00 | | 1,550100 | 130.00 | 1,500,00 | 115.00 | 1,500 |
| Total 56003 · Marketing & Tourism-Category IV | 1,380.00 | 18,000.00 | (16,620.00) | 56,001.65 | 54,500.00 | 1,501.65 | 54,500 |
| 56004 · Administration - Category V | | | | | | | |
| 56004.1 · Admin Transfers to Gen Fund | 0.00 | 0.00 | 0.00 | 28,125.00 | 37,500.00 | (9,375.00) | 37,500 |
| 56004.2 · MACC Administration & Office | 2,566.67 | 2,666.67 | (100.00) | 30,800.04 | 32,000.00 | (1,199.96) | 32,000 |
| 56004.3 · Miscellaneous Expenses | 500.00 | 1,000.00 | (500.00) | 4,371.74 | 6,000.00 | (1,628.26) | 6,000 |
| 56004.5 · Internship Program | 0.00 | 0.00 | 0.00 | 0.00 | 10,000.00 | (10,000.00) | 10,000 |
| 56327 · Consulting (Professional servi) | 0.00 | 5,875.00 | (5,875.00) | 2,151.25 | 33,500.00 | (31,348.75) | 33,500 |
| 56354 · Travel & Training Expenses | 0.00 | 0.00 | 0.00 | 3,174.04 | 3,500.00 | (325.96) | 3,500 |
| Total 56004 · Administration - Category V | 3,066.67 | 9,541.67 | (6,475.00) | 68,622.07 | 122,500.00 | (53,877.93) | 122,500 |
| otal Expense | 10,135.69 | 77,541.68 | (67,405.99) | 458,750.50 | 838,100.00 | (379,349.50) | 838,100 |
| | | | | | | | |

AGENDA REPORT

| Meeting Date: October 16, 2017 | Budgeted Amount: |
|---------------------------------|--------------------------------------------------------------------------------------------------------------|
| Department: | |
| | Exhibits: Montgomery Historic Society Financial Report, Montgomery Area Chamber of Commerce Financial Report |
| Prepared By: Jack Yates | |
| City Administrator | |
| Date Prepared: October 12, 2017 | |

Subject

Item a. is the Historical Society's Financial Report regarding Christmas in Montgomery. Item b. is the Chamber of Commerce's Financial Report regarding the Wine and Music Festival.

Description

The Financial Reports of each activity listed in th4e budget was requested by the MEDC Board. Both groups have funds included in the 2017-2018 MEDC budget. If you were to want to deny them their funding you would need to inform me.

Recommendation

Hear the report and act as you think.

Montgomery City Council AGENDA REPORT

| Approved By | | |
|--------------------|------------|------------------------|
| City Administrator | Jack Yates | Date: October 12, 2017 |
| | | |

| Christmas in Historic Montgomery - December Montgomery Historical Society | | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2014 | 2015 | 2016 |
| | | |
| \$5,550 | \$6,050 | \$5,750 |
| \$5,516 | \$3,534 | \$5,452 |
| \$3,670 | \$810 | \$2,890 |
| \$14,736 | \$10,394 | \$14,092 |
| | | |
| \$4,883 | \$5,305 | \$5,283 |
| \$1,834 | \$405 | \$1,445 |
| | | \$1,100 |
| \$6,717 | \$5,710 | \$7,828 |
| we are o | 4.5.5.5 | 1.2.2.2 |
| The second of the second of | 1200 1000 1000 1000 | \$6,264 |
| Total Manager of the Control of the | | \$5,000 |
| \$13,019 | \$9,684 | \$11,264 |
| | | |
| đi. | 8 | |
| | 9 | |
| | \$5,550 \$5,516 \$3,670 \$14,736 \$4,883 \$1,834 | \$5,550 \$6,050 \$5,516 \$3,534 \$3,670 \$810 \$14,736 \$10,394 \$4,883 \$5,305 \$1,834 \$405 \$6,717 \$5,710 \$8,019 \$4,684 \$5,000 \$5,000 |

Vendor Information for Arts & Crafts

936-597-7300 (Shirley Schneider) email: shirley@shmfh.com OR schneider@consolidated.net

Parade information

936-597-7300 (Shirley Schneider)
OR 940-839-5946 (Mary Eckhart-Sims)
Applications may be picked up at
City Hall or Sam Houston Memorial Funeral Home

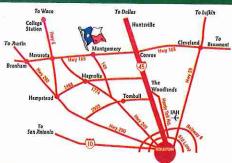
Christmas Home Decorating Contest and Christmas in the Park
Call Cheryl Fox for details 936-525-8856

Breakfast with Santa held at Living Savior Lutheran Church 8 A.M. - 10 A.M. Contact Annet Riley - asriley@ymail.com

Strolling Carolers in the historic district throughout the day

Please enjoy our many quaint shops
restaurants, boutiques, & wineries.





Home tour tickets sold at Nat Hart Davis Museum 14264 Liberty Street Starting at 2 P.M. on day of event. THE MONTGOMERY HISTORICAL SOCIETY • MONTGOMERY, TEXAS PRESENTS THEIR

Christmas in Historic Montgomery

Saturday, December 9, 2017 9:00 A. M. – 8:00 P.M.

www.experiencemontgomery.com

HOLIDAY MARKETPLACE - ARTS & CRAFTS

9:00 A.M. – 5:00 P.M. Montgomery Community Center FM 149 & College Street

11:00 A.M. CHRISTMAS PARADE

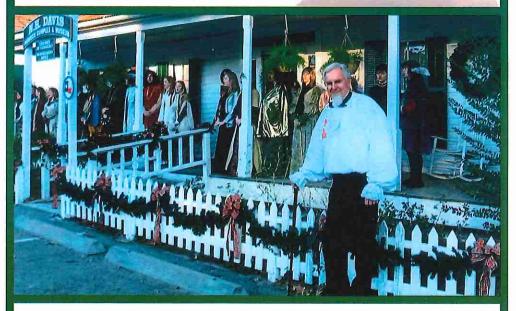
Theme "An American Christmas, Norman Rockwell Style"

26TH ANNUAL COOKIE WALK

NOON – 5:00 P.M. Montgomery Community Center (downtown Montgomery)

40TH CANDLELIGHT HOME TOUR

Adults \$15 - Children/Students \$5 4:00 P.M. - 8:00 P.M

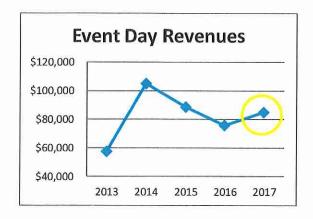


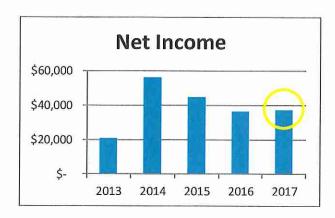
MORE ACTIVITIES ON REVERSE SIDE (also MAP)

All funds generated from this event goes toward the PRESERVATION and MAINTENANCE of properties owned by the Montgomery Historical Society and for a scholarship for a deserving Montgomery senior.



Wine Fest Recap





2017 Revenues:

 Sponsorships:
 \$30,500

 Vendor Fees:
 \$12,085

 Day of sales:
 \$84,869 \times

 Total:
 \$127,454

 2017 Expenses:
 \$90,050

 Net:
 \$37,404 \times

24% of revenues 9% of revenues 67% of revenues

Expected use of proceeds:

• General operating budget: Outside (non-dues revenue) accounts for 66% of annual budget for MACC. This budget includes all activities benefitting the membership and the business community, as well as scholarships to (2) graduating seniors pursuing business degrees.

• <u>General Reserves account:</u> Reserves for 6 months of operating costs, plus Wine Fest expenses that cannot be refunded should the festival be cancelled.

ExperienceMontgomery.com Website Traffic:

| September 2013 | = | 5,764 total visits | = 3 | 1.36% increase |
|----------------|---|---------------------|-----|-----------------|
| September 2014 | | 11,799 total visits | = 1 | 04.70% increase |
| September 2015 | = | 11,090 total visits | = | -6% decrease |
| September 2016 | = | 8,037 total visits | | -28% decrease |
| September 2017 | = | 6,418 total visits | = | -20% decrease |

| | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|----------------------------|-------|-------|-------|-------|-------|-------|
| Organic (Search engine) | 19.8% | 40.2% | 58.7% | 57.3% | 66.8% | 55.8% |
| Referrals | 48.3% | 32.3% | 17.9% | 12.5% | 9.29% | 6% |
| Direct | 30.5% | 27.4% | 23.1% | 22.0% | 18.0% | 21% |
| Social | | | | | | 17.2% |

Facebook Page: Grown to 3,182 Likes

| Meeting Date: October 16, 2017 | Budgeted Amount: |
|--------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|
| Department: | |
| Dwonawad Dwa Taala Vatas | Exhibits: MEDC Grant Application, Letter of Request, Sign Proposal showing cost of signs, Wall sign graphic, Monument (in front, by street) sign graphic |
| Prepared By: Jack Yates City Administrator | |
| Date Prepared: October 12, 2017 | |

Subject

Mr. John Simmons, owner of Pizza Shack, is requesting \$28,550 for signs at his new restaurant, located at the eastern-most city limits of Montgomery at SH 105 and Lake Creek Road.

Description

No MEDC funds have gone directly to Mr. Simmons for construction of his building. However, the MEDC did contribute \$75,000 toward the placement of water and sewer lines serving his property -- as well as all the area between Lone Star Parkway and Lake Creek Road.

The funds, if you wanted to approve could be taken from the Economic Development Grant Program line item of \$20,000 (although this was meant for downtown properties, but not exclusively) or the Utility Extensions line item of \$180,000. You could, increase by amending the budget the Economic Development Grant Program line item to add the grant to Mr. Simmons to the \$20,000 present amount in the budget.

| Montgomery City Council |
|-------------------------|
| AGENDA REPORT |
| |
| |

Recommendation

Offer Mr. Simmons \$7,500 toward cost of the Monument sign as partial approval of his request, payable after proper placement.

| Approved By | | |
|--------------------|------------|------------------------|
| City Administrator | Jack Yates | Date: October 12, 2017 |
| | | |

City of Montgomery, TX Economic Development Corporation Grant Application



| Company Name: | | | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------|--------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| | 712 SH | IACK | | |
| Company Contact: | | Cin | Title: | *************************************** |
| | ichael. | SIMMONS. | <u>UWNER</u> | |
| Best Phone: | 77-91 | 90 | Alt. Phone: | 39-3797 |
| Email Address: | | | <u> </u> | 10 0101 |
| mick | vael(d) | <u>pizua</u> skac | k. Com | |
| Physical Address: | | 4 | City, State, Zip: | Janes |
| 19134 Steway Mailing Address (if differer | t creek | KVace | MONTEJONETY, City, State, Zip: | <u> </u> |
| 20873 Eva S | | | Montan Meni | 77777560 |
| Applicant's years of experi | ence in this bu | usiness: | How long has his business | been located in |
| 32-Uear | S | | Montgomery? | leces |
| Do you own or lease this f | | If leased please pro | ovide owner information and | |
| المراجعة الم | | Owner Name: | DVIGE OWNER INIOINIACION AND | |
| TOWN DIE | ASE | Owner Name. | | Owner Phone: |
| | ADE. | | | |
| | | | | |
| Provide a detailed description | on of the prop | osed project as "Exhi | bit A" attached | |
| What is the estimated total | cost of the pro | oject? | | \$ 00 000 |
| (Include supporting informa | ition, le estima | ates/quotes as "Exhib | oit B" attached) | T みか, つうし |
| How much funding are you (Typical grants are awarded | requesting fro | m the MEDC for this | project? | \$ |
| () predi grants are awarded | · ut 1/5 the to | car project cost or up | (0 \$5,000) | , |
| Are you requesting a | an exception fo | or additional funding | on this project? | \$ |
| When will this project begin | the state of the s | ing evidence for this | request as "Exhibit C") | |
| ASA() | | | What is the estimated comp | pletion date? |
| Attach all drawings of plann | ed improveme | ents as "Exhibit D" | £ . # | |
| Include a description of exp | ected commer | cial revitalization imp | pact & sales tax revenue imp | act as "Exhibit E" |
| If this project will employ M | ontgomery ve | ndors, please supply | details as "Exhibit F" | |
| | | | 11 / h | |
| | Α | pplicant's Signature: | | |
| | | Title: | Vice fresident | |
| Office USE: | | Date: | | |
| Date Application Received: | Date Present | ted to Board: | | |
| | | | L APPROVED L | DECLINED |
| Performance Agreement Received: | Project Com | pletion Date: | Funding Date: | Check Number: |
| NCCCIVEU, | | | | |
| | l | | | |



September 13, 2017

City of Montgomery, Texas PO Box 708 Montgomery, TX 77356

I am writing to request assistance in procuring the street signage for our new restaurant, located in the City Of Montgomery on Highway 105 at Stewart Creek Road.

Pizza Shack has been a part of the community for over 30 years and has grown with the City of Montgomery for over a decade. In the past few years, we've enjoyed becoming more of a support system for Montgomery schools and organizations and certainly do our part to give back to the community.

We are excited about our new location and designed our sign with respect to both the City of Montgomery and Pizza Shack, with the understanding it will be one of the first signs travelers see as they enter town. The total cost for the project is \$28,550.00. I am humbly requesting the City of Montgomery pay for a portion of the sign. For reference, I have attached the design for the sign that was also submitted for permitting reasons.

Thank you for your consideration.

Sincerely,

John H. Simmons Owner, Azzip Inc.

Project Proposal-

Attn: Michael Simmons

8/18/2017

Job Location: Montgomery, TX

Phone: 936.597.9488 / E-Mail: michael@pizzashack.com

Per your request, I am pleased to submit to you a bid for the following:

> (Sign 6B) Bakers signs to manufacture & install (1) D/S standalone pylon (with-EMC) pylon approx. 7'-6" x 12'-0" (EMC – 2'-0" x 6'-0"). \$28,550.00

As listed in drawings.

- We will connect the signs to existing electrical with-in (5) feet of signage, Time clock or Photo cell at an additional cost.
- > Any additional work can be done on a time plus material bases.

All work will come with a (1) year warranty

Total: \$28,550.00 plus permit, Procurement charge, Engineering drawings and taxes if required

Payment Terms:

-1/2- Down, -Balance due upon completion -

Conditions:

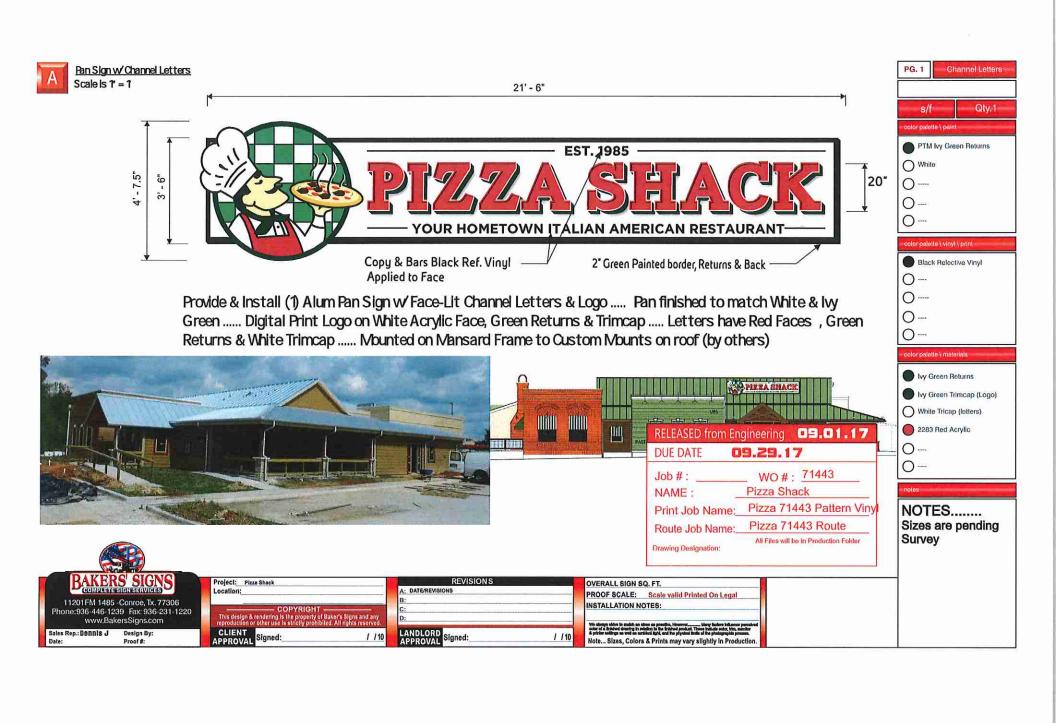
Price is based on standard conditions. In the rare occasion that an unforeseen obstacle occurs, Bakers' Signs reserves the right to modify price accordingly. Written approval will be required from party before work can be completed. This proposal is effective for 30 days. Some bids require a survey of location. This fee is separate and is \$250.00 unless it requires a crane. Crane surveys will cost \$425.00; please ask if your job will require a survey to start.

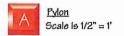
(initial) I understand if permits are required they will be in addition to the project proposal and included on the final invoice as well as a minimum \$425 permit acquisition fee plus applicable sales tax. Additional acquisition fees shall be charged depending upon the complexity and number of signs being installed. If tax exempt, I will provide a copy of my

Acceptance

Date_8-18-17

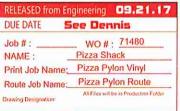
Respectfully Submitted, Dennis Jones





Qnty (1)

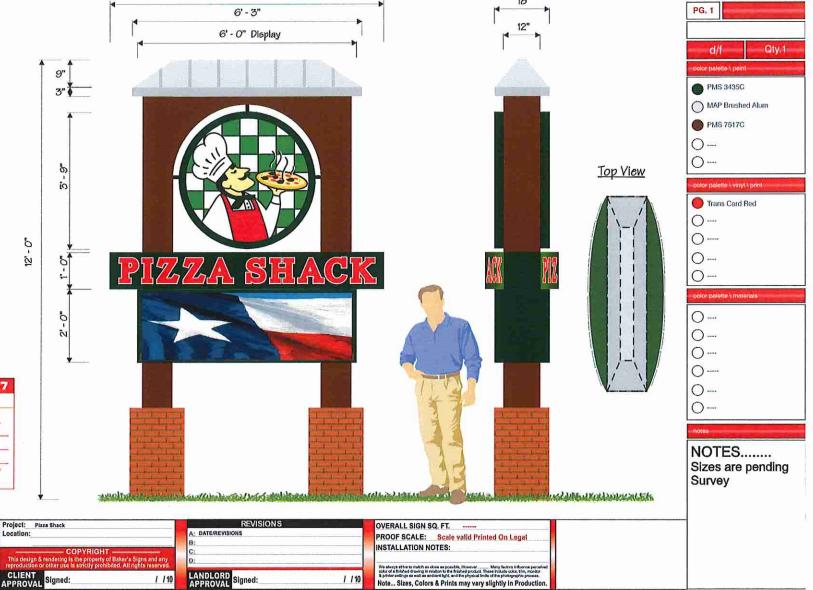
Provide & Install (1)
Internally Illuminated D/F
Pylon Sign FreeFloating Circular Logo,
White Acrylic Faces w/
Digital Print & 2" Trimcap
..... Arched Face ID Cabinet
w/ 9" Push-Thru Acrylic
Copy, white outline on
face D/F Cirrus RGB
Digital Display Mimic
Standing Seam Roof
Brick Base (style & Color
TBD) Footer TBD.



11201 FM 1485 -Conroe, Tx. 77306

Phone:936-446-1239 Fax: 936-231-1220 www.BakersSigns.com

Sales Rep.: Mall Baker Design By: PAD



7-6"

AGENDA REPORT

| Meeting Date: October 16, 2017 | Budgeted Amount: |
|--------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|
| Department: | |
| Prepared By: Jack Yates City Administrator | Exhibits: Montgomery Economic Development Corporation Mission and Goals Fromic Overview Retail Trede Profile, Community Demographic Profile |
| Date Prepared: October 12, 2017 | |

Subject

Shanna Reid wanted to discuss the long-term business recruitment and retention efforts of the MEDC

Description

Shannon told me that she wanted to discuss this as a policy/long-term intention of the MEDC.

I included Missions and Goals document just for your information.

Recommendation

Listen to the report, act as you think.

| | | | | V | |
|-------|--|--|--|---|--|
| Appro | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

| City Administrator | Jack Yates | Date: October 12, 2017 |
|--------------------|------------|------------------------|
|--------------------|------------|------------------------|

Montgomery Economic Development Corporation Mission and Goals

est. 2012 rev. April 2016 rev. September 2017

MISSION STATEMENT: The mission of MEDC is to (a) preserve and promote the quality of life in the Montgomery Area and (b) plan for a sustainable and vibrant local economy.

GOAL 1 Preserve the small-town atmosphere and quality of life while promoting Montgomery as a convenient location for businesses serving the Houston Metropolitan Area.

Objective 1A: Maintain and improve aesthetic quality of city by supporting city and business efforts to create high standards of development and projects supporting the hometown lifestyle of Montgomery.

Objective 1B: Support projects that would remove or repair blighted buildings, enhance the Historic District area, and preserve historic buildings.

GOAL 2 Use incentives to encourage investments that create wealth in the Montgomery area while preserving and promoting its quality of life.

Objective 2A: Develop specific criteria for recruiting and incentivizing businesses to expand or relocate to Montgomery.

Objective 2B: Develop Existing Business Program to receive input and provide support to existing Montgomery businesses.

Objective 2C: Encourage and promote special events that attract visitors to become aware of the benefits of the Montgomery community and businesses.

Objective 2D: To quantify the progress of economic development efforts, the MEDC will report to the Montgomery City Council, no less frequently than once per calendar quarter, economic development activities and the estimated number and types of jobs brought into or retained by those activities.

GOAL 3 Continue to encourage the maintenance and enhancement of Montgomery area infrastructure, particularly infrastructure associated with business investment.

Objective 3A: Continue support of existing financial obligations and new projects related to the expansion of the water and sewer system to serve commercial areas in the city.

Objective 3B: Prepare effective outreach program to communicate with prospective businesses about the water, sewer, streets, and drainage infrastructure that is available in Montgomery.

Objective 3C: Coordinate maintenance and expansion of streets and highways with Montgomery County and the Texas Department of Transportation to facilitate the optimal movement of vehicular and pedestrian traffic.

Objective 3D: Coordinate the maintenance and expansion of the electrical transmission and distribution system with Entergy to ensure reliable electric power and encourage the undergrounding of electric utilities.

GOAL 4 Engage in a strategic and long-term marketing campaign for the Montgomery area.

The marketing campaign shall include local community involvement and input,
accentuate positive aspects of the Montgomery area and be disseminated to target
audiences outside the Montgomery area.

Objective 4A: Prepare and maintain high quality platforms such as website, social media and brochures to communicate the business and development community about the rich cultural, lifestyle, and business amenities in Montgomery.

Objective 4B: Conduct market and demographic studies to provide information to existing and prospective businesses or residents regarding labor force, customer base, and retail needs of the area.

Objective 4C: Utilize relationship with Historic Montgomery Business Association,
Montgomery Independent School District, and other local organizations
to develop and implement tourism, business recruiting, and marketing
plan.

Objective 4D: Utilize existing community events and functions to showcase Montgomery lifestyle and business opportunity.



Economic Overview 77316 and 77356



| DEMOGRAPHIC PROFILE | |
|----------------------|----|
| | |
| EMPLOYMENT TRENDS | t |
| WAGE TRENDS | |
| | |
| COST OF LIVING INDEX | 6 |
| INDUSTRY SNAPSHOT | |
| OCCUPATION SNAPSHOT | 9 |
| INDUSTRY CLUSTERS | 11 |
| EDUCATION LEVELS | |
| REGION DEFINITION | 12 |
| FAQ | 13 |

Demographic Profile

In 2010, the population in the 77316 and 77356* was 40,534.

The region has a civilian labor force of 20,869 with a participation rate of 58.8%. Of individuals 25 to 64 in the 77316 and 77356, 34.3% have a bachelor's degree or higher which compares with 31.3% in the nation.

The median household income in the 77316 and 77356* is \$80,848 and the median house value is \$226,776.

| | Sumr | nary ¹ | | | | |
|---------------------------------------------------------------------------------|----------------------------------|-------------------|-------|----------------------------------|------------|-------------|
| | | Percent | | | Value | |
| | Proxy for 77316 and 77356* | Texas | USA | Proxy for 77316 and 77356* | Texas | USA |
| Demographics | | | | | | |
| Population ⁴ | | - | | 40,534 | 25,145,561 | 308,745,538 |
| Median Age ^{2,4} | _ | - | - | 43.1 | 33.6 | 37.2 |
| Under 18 Years ⁴ | 24.2% | 27.3% | 24.0% | 9,795 | 6,865,824 | 74,181,467 |
| 18 to 24 Years ⁴ | 5.6% | 10.2% | 9.9% | 2,288 | 2,572,969 | 30,672,088 |
| 25 to 34 Years ⁴ | 9.8% | 14.4% | 13.3% | 3,961 | 3,613,473 | 41,063,948 |
| 35 to 44 Years ⁴ | 13.4% | 13.8% | 13.3% | 5,434 | 3,458,382 | 41,070,606 |
| 45 to 54 Years ⁴ | 15.6% | 13.7% | 14.6% | 6,336 | 3,435,336 | 45,006,716 |
| 55 to 64 Years ⁴ | 15.2% | 10.3% | 11.8% | 6,177 | 2,597,691 | 36,482,729 |
| 65 to 74 Years ⁴ | 10.7% | 5.9% | 7.0% | 4,330 | 1,472,256 | 21,713,429 |
| 75 Years, and Over ⁴ | 5.5% | 4.5% | 6.0% | 2,213 | 1,129,630 | 18,554,555 |
| Race: White ⁴ | 91.4% | 70.4% | 72.4% | 37,034 | 17,701,552 | 223,553,265 |
| Race: Black or African American ⁴ | 3.0% | 11.8% | 12.6% | 1,233 | 2,979,598 | 38,929,319 |
| Race: American Indian and Alaska Native ⁴ | 0.5% | 0.7% | 0.9% | 222 | 170,972 | 2,932,248 |
| Race: Asian ⁴ | 1.0% | 3.8% | 4.8% | 390 | 964,596 | 14,674,252 |
| Race: Native Hawaiian and Other Pacific Islander ⁴ | 0.0% | 0.1% | 0.2% | 13 | 21,656 | 540,013 |
| Race: Some Other Race ⁴ | 2.3% | 10.5% | 6.2% | 938 | 2,628,186 | 19,107,368 |
| Race: Two or More Races ⁴ | 1.7% | 2.7% | 2.9% | 704 | 679,001 | 9,009,073 |
| Hispanic or Latino (of any race) ⁴ | 8.3% | 37.6% | 16.3% | 3,367 | 9,460,921 | 50,477,594 |
| Economic | TO BE TANK | | | | | |
| Labor Force Participation Rate and Size (civilian population 16 years and over) | 58.8% | 64.3% | 63.3% | 20,869 | 13,006,330 | 158,897,824 |
| Armed Forces Labor Force | 0.0% | 0.5% | 0.4% | 0 | 95,458 | 1,015,464 |
| Veterans, Age 18-64 | 7.6% | 5.6% | 5.5% | 1,957 | 927,000 | 10,750,884 |
| Median Household Income ² | | | - | \$80,848 | \$53,207 | \$53,889 |
| Per Capita Income | | - | _ | \$41,293 | \$26,999 | \$28,930 |
| Poverty Level (of all people) | 8.0% | 17.3% | 15.5% | 3,545 | 4,472,451 | 47,749,043 |
| Households Receiving Food Stamps | 4.7% | 13.4% | 13.2% | 776 | 1,229,337 | 15,399,651 |
| Mean Commute Time (minutes) | _ | s | - | 41.2 | 25.6 | 25.9 |
| Commute via Public Transportation | 0.5% | 1.6% | 5.1% | 87 | 188,363 | 7,362,038 |

| 4 | Sumn | nary ¹ | | | | |
|--------------------------------------------------------------------------|----------------------------------|-------------------|-------------|----------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|
| | | Percent | | | Value | |
| | Proxy for 77316 and 77356* | Texas | USA | Proxy for 77316 and 77356* | Texas | USA |
| Union Membership ³ | 5.1% | 4.2% | 10.7% | = | - | - |
| Educational Attainment, Age 25-64 | | | | | | |
| No High School Diploma | 7.2% | 16.8% | 11.8% | 1,605 | 2,320,136 | 19,736,243 |
| High School Graduate | 27.1% | 24.7% | 26.4% | 6,066 | 3,407,798 | 43,982,863 |
| Some College, No Degree | 23.9% | 22.9% | 21.7% | 5,344 | 3,159,912 | 36,187,232 |
| Associate's Degree | 7.4% | 7.2% | 8.8% | 1,659 | 987,726 | 14,742,654 |
| Bachelor's Degree | 24.7% | 19.1% | 19.9% | 5,509 | 2,638,055 | 33,245,950 |
| Postgraduate Degree | 9.7% | 9.3% | 11.4% | 2,160 | 1,283,284 | 18,952,103 |
| Housing | | | | | | |
| Total Housing Units | | - | - | 19,980 | 10,305,607 | 133,351,840 |
| Median House Value (of owner-occupied units) ² | - | | - | \$226,776 | \$136,000 | \$178,600 |
| Homeowner Vacancy | 1.9% | 1.7% | 1.9% | 273 | 101,302 | 1,492,691 |
| Rental Vacancy | 11.8% | 7.8% | 6.4% | 337 | 298,444 | 2,949,366 |
| Renter-Occupied Housing Units (% of Occupied Units) | 15.2% | 37.8% | 36.1% | 2,516 | 3,455,426 | 42,214,214 |
| Occupied Housing Units with No Vehicle Available (% of Occupied Units) | 2.2% | 5.8% | 9.1% | 360 | 530,789 | 10,628,474 |
| Social | Anna ann an Anna ann | | | | - 0 - 1 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 111 - 11 | |
| Enrolled in Grade 12 (% of total population) | 1.9% | 1.5% | 1.4% | 850 | 388,995 | 4,451,334 |
| Disconnected Youth ⁵ | 3.5% | 3.4% | 3.0% | 83 | 51,037 | 518,859 |
| Children in Single Parent Families (% of all children) | 23.3% | 35.3% | 34.8% | 2,285 | 2,371,156 | 24,408,909 |
| With a Disability, Age 18-64 | 9.4% | 9.9% | 10.3% | 2,411 | 1,596,252 | 19,985,588 |
| With a Disability, Age 18-64, Labor Force Participation Rate and Size | 43.6% | 44.1% | 41.0% | 1,051 | 703,313 | 8,185,456 |
| Foreign Born | 5.4% | 16.6% | 13.2% | 2,395 | 4,399,080 | 41,717,420 |
| Speak English Less Than Very Well (population 5 yrs and over) | 2.6% | 14.2% | 8.6% | 1,111 | 3,486,872 | 25,410,756 |
| | | | | | | |

Source: JobsEQ®

^{1.} ACS 2011-2015, unless noted otherwise

^{2.} Median values for certain aggregate regions (such as MSAs) may be estimated as the weighted averages of the median values from the composing counties.

^{3. 2016;} Current Population Survey, unionstats.com, and Chmura; county- and zip-level data are best estimates based upon industry-, MSA-, and state-level data

^{4.} Census 2010

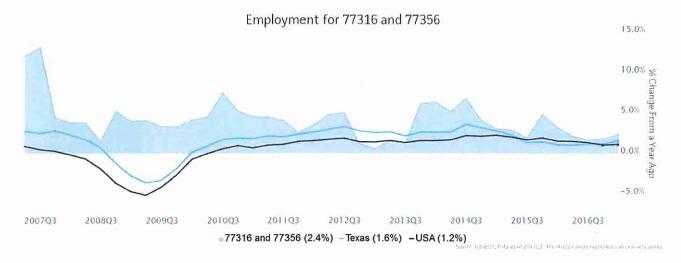
^{5.} Disconnected Youth are 16-19 year olds who are (1) not in school, (2) not high school graduates, and (3) either unemployed or not in the labor force.

^{6.} Census 2016, annual average growth rate since 2006

^{*} This user-defined region contains one or more partial ZCTA areas. Any such partial ZCTA within this region definition has been replaced by the full ZCTA for purposes of being described via the above data.

Employment Trends

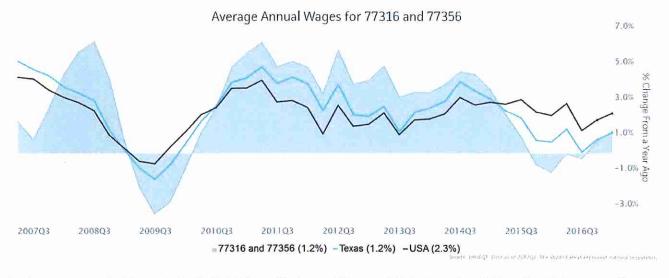
As of 2017Q2, total employment for the 77316 and 77356 was 8,609 (based on a four-quarter moving average). Over the year ending 2017Q2, employment increased 2.4% in the region.



Employment data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics and imputed where necessary. Data are updated through 2016Q4 with preliminary estimates updated to 2017Q2.

Wage Trends

The average worker in the 77316 and 77356 earned annual wages of \$51,617 as of 2017Q2. Average annual wages per worker increased 1.2% in the region during the preceding four quarters. For comparison purposes, annual average wages were \$53,284 in the nation as of 2017Q2.



Annual average wages per worker data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics and imputed where necessary. Data are updated through 2016Q4 with preliminary estimates updated to 2017Q2.

Cost of Living Index

The Cost of Living Index estimates the relative price levels for consumer goods and services. When applied to wages and salaries, the result is a measure of relative purchasing power. The cost of living is 1.3% higher in 77316 and 77356 than the U.S. average.

| Cost of Living Information | | | | | | | | | | |
|----------------------------|-----------------------|-----------------------------------|---------------------|--|--|--|--|--|--|--|
| | Annual Average Salary | Cost of Living Index (Base US) | US Purchasing Power | | | | | | | |
| 77316 and 77356 | \$51,617 | 101.3 | \$50,959 | | | | | | | |
| Texas | \$53,426 | 93.9 | \$56,871 | | | | | | | |
| USA | \$53,284 | 100.0 | \$53,284 | | | | | | | |

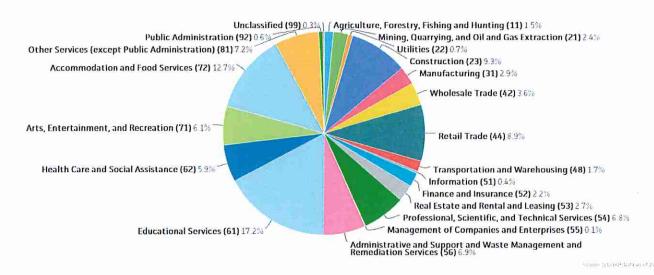
Source: JobsEQ®
Data as of 2017Q2

Cost of Living per C2ER, data as of 2017q1, imputed by Chmura where necessary.

Industry Snapshot

The largest sector in the 77316 and 77356 is Educational Services, employing 1,477 workers. The next-largest sectors in the region are Accommodation and Food Services (1,092 workers) and Construction (803). High location quotients (LQs) indicate sectors in which a region has high concentrations of employment compared to the national average. The sectors with the largest LQs in the region are Mining, Quarrying, and Oil and Gas Extraction (LQ = 5.97), Arts, Entertainment, and Recreation (3.08), and Educational Services (2.08).

Total Workers for 77316 and 77356 by Industry



Employment data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics and imputed where necessary. Data are updated through 2016Q4 with preliminary estimates updated to 2017Q2.

Sectors in the 77316 and 77356 with the highest average wages per worker are Management of Companies and Enterprises (\$185,609), Mining, Quarrying, and Oil and Gas Extraction (\$139,405), and Finance and Insurance (\$84,879). Regional sectors with the best job growth (or most moderate job losses) over the last 5 years are Construction (+225 jobs), Retail Trade (+203), and Administrative and Support and Waste Management and Remediation Services (+187).

Over the next 10 years, employment in the 77316 and 77356 is projected to expand by 2,971 jobs. The fastest growing sector in the region is expected to be Health Care and Social Assistance with a +4.7% year-over-year rate of growth. The strongest forecast by number of jobs over this period is expected for Educational Services (+367 jobs), Accommodation and Food Services (+354), and Construction (+344).

| | | | Current | | | Histo | orical | | | Forecast | | |
|-------|-----------------------------------------------------------------------------------|--------|-------------------------|----------------------|------------------------------------------------|-----------------------|------------|-------|--------------------------|---------------------------|-------------------------------------|--|
| | | Four C | Quarters End 2017q2 | ing with | Total Change over the Last 5 Years | | Annual % C | | Over the Next 10 Years | | | |
| NAICS | Industry | Empl | Avg. Annual Wages | Location Quotient | Empl | 77316 and 77356 | Texas | USA | Total Approx Repl Demand | Total Growth Demand | Avg. Annual Growth Percent | |
| 11 | Agriculture, Forestry, Fishing and Hunting | 126 | \$14,895 | 1.02 | -40 | -5.3% | 0.5% | 0.8% | 49 | 31 | 2.2% | |
| 21 | Mining, Quarrying, and Oil and Gas Extraction | 207 | \$139,405 | 5.97 | 103 | 14.8% | -3.3% | -4.9% | 59 | 85 | 3.5% | |
| 22 | Utilities | 63 | \$66,775 | 1.38 | 5 | 1.8% | 0.3% | 0.1% | 19 | 22 | 3.0% | |
| 23 | Construction | 803 | \$65,077 | 1.69 | 225 | 6.8% | 3.3% | 3.2% | 187 | 344 | 3.6% | |
| 31 | Manufacturing | 249 | \$66,831 | 0.35 | -98 | -6.4% | -0.2% | 0.8% | 64 | 53 | 1.9% | |
| 42 | Wholesale Trade | 314 | \$75,065 | 0.93 | 33 | 2.3% | 1.7% | 0.9% | 80 | 107 | 3.0% | |
| 44 | Retail Trade | 769 | \$30,206 | 0.83 | 203 | 6.3% | 2.4% | 1.3% | 281 | 310 | 3.4% | |
| 48 | Transportation and Warehousing | 144 | \$63,750 | 0.40 | 9 | 1.3% | 3.5% | 2.7% | 42 | 39 | 2.5% | |
| 51 | Information | 34 | \$63,994 | 0.20 | 0 | 0.1% | 0.3% | 0.8% | 9 | 6 | 1.6% | |
| 52 | Finance and Insurance | 190 | \$84,879 | 0.55 | -3 | -0.3% | 2.4% | 1.1% | 52 | 71 | 3.2% | |
| 53 | Real Estate and Rental and Leasing | 230 | \$53,384 | 1.58 | 52 | 5.3% | 3.0% | 1.9% | 57 | 59 | 2.3% | |
| 54 | Professional, Scientific, and Technical Services | 587 | \$84,306 | 1.04 | 177 | 7.4% | 3.6% | 2.4% | 143 | 239 | 3.5% | |
| 55 | Management of Companies and Enterprises | 7 | \$185,609 | 0.06 | 5 | 24.3% | 7.4% | 2.9% | 2 | 2 | 2.7% | |
| 56 | Administrative and Support and Waste Management and Remediation Services | 593 | \$52,171 | 1.06 | 187 | 7.9% | 2.7% | 2.6% | 152 | 193 | 2.9% | |
| 61 | Educational Services | 1,477 | \$39,532 | 2.08 | 159 | 2.3% | 1.6% | 0.7% | 343 | 367 | 2.2% | |
| 62 | Health Care and Social Assistance | 508 | \$51,303 | 0.41 | 87 | 3.8% | 2.8% | 2.5% | 122 | 293 | 4.7% | |
| 71 | Arts, Entertainment, and Recreation | 527 | \$22,419 | 3.08 | 185 | 9.0% | 3.8% | 2.3% | 185 | 180 | 3.0% | |
| 72 | Accommodation and Food Services | 1,092 | \$20,142 | 1.42 | -54 | -1.0% | 4.1% | 3.0% | 437 | 354 | 2.8% | |
| 81 | Other Services (except Public Administration) | 616 | \$30,506 | 1.62 | 51 | 1.7% | 1.1% | -0.2% | 176 | 193 | 2.8% | |
| 92 | Public Administration | 52 | \$52,143 | 0.13 | 0 | -0.1% | 0.7% | 0.1% | 14 | 15 | 2.6% | |
| 99 | Unclassified | 23 | \$44,069 | 1.31 | 22 | 75.8% | 24.8% | 13.2% | 6 | 8 | 3.0% | |
| | Total - All Industries | 8,609 | \$51,617 | 1.00 | 1,306 | 3.3% | 2.3% | 1.7% | 2,416 | 2,971 | 3.0% | |

Source: JobsEQ®
Employment data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics and imputed where necessary. Data are updated through 2016Q4 with preliminary estimates updated to 2017Q2. Forecast employment growth uses national projections adapted for regional growth patterns.

Occupation Snapshot

The largest major occupation group in the 77316 and 77356 is Food Preparation and Serving Related Occupations, employing 1,186 workers. The next-largest occupation groups in the region are Office and Administrative Support Occupations (1,064 workers) and Education, Training, and Library Occupations (971). High location quotients (LQs) indicate occupation groups in which a region has high concentrations of employment compared to the national average. The major groups with the largest LQs in the region are Education, Training, and Library Occupations (LQ = 2.00), Food Preparation and Serving Related Occupations (1.60), and Construction and Extraction Occupations (1.59).

Occupation groups in the 77316 and 77356 with the highest average wages per worker are Management Occupations (\$130,500), Legal Occupations (\$123,300), and Architecture and Engineering Occupations (\$94,900). The unemployment rate in the region varied among the major groups from 0.9% among Legal Occupations to 8.4% among Food Preparation and Serving Related Occupations.

Over the next 10 years, the fastest growing occupation group in the 77316 and 77356 is expected to be Healthcare Support Occupations with a +4.8% year-over-year rate of growth. The strongest forecast by number of jobs over this period is expected for Food Preparation and Serving Related Occupations (+381 jobs) and Office and Administrative Support Occupations (+321). Over the same period, the highest replacement demand (occupation demand due to retirements and workers moving from one occupation to another) is expected in Food Preparation and Serving Related Occupations (547 jobs) and Sales and Related Occupations (315).

| | | | | | Occupatio | on Snapsl | not in 773 | 16 and 7 | 7356 | | | | | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|-------------------------------------|--------------------------------------|--------|-----------|----------------|------------------------------------|----------------------------------------|--------|------|-------------------------------------------|-------------------------|---------------------------|-------------------------------------|--|
| | | | | Curren | t | | | Histo | orical | | Forecast | | | | |
| The second secon | Title | Four Quarters Ending with 2017q2 | | | 2017q2 | | Total Change over the Last 5 Years | Avg Ann % Chg in Empl 2012q2-2017q2 | | | Over the Next 10 Years | | | | |
| soc | | Empl | Avg. Annual Wages ¹ | LQ | Unempl | Unempl Rate | Empl | 77316 and 77356 | Texas | USA | Current Online Job Ads ² | Total Repl Demand | Total Growth Demand | Avg. Annual Growth Percent | |
| 11- 0000 | Management Occupations | 533 | \$130,500 | 1.02 | 24 | 1.8% | 28 | 1.1% | 2.0% | 1.5% | 9 | 226 | 178 | 2.9% | |
| 13- 0000 | Business and Financial Operations Occupations | 363 | \$80,500 | 0.82 | 46 | 3.6% | 58 | 3.6% | 2.5% | 1.7% | 4 | 102 | 152 | 3.6% | |
| 15- 0000 | Computer and Mathematical Occupations | 123 | \$86,500 | 0.49 | 17 | 3.1% | 24 | 4.4% | 3.4% | 2.5% | 11 | 22 | 51 | 3.5% | |
| 17- 0000 | Architecture and Engineering Occupations | 97 | \$94,900 | 0.66 | 17 | 3.4% | 12 | 2.7% | 0.1% | 1.0% | 0 | 27 | 34 | 3.0% | |
| 19- 0000 | Life, Physical, and Social Science Occupations | 46 | \$77,300 | 0.64 | 7 | 3.4% | 14 | 7.5% | 1.4% | 1.2% | 3 | 17 | 18 | 3.4% | |
| 21- 0000 | Community and Social Service Occupations | 119 | \$47,900 | 0.87 | 4 | 1.1% | 22 | 4.2% | 2.1% | 2.0% | 2 | 31 | 42 | 3.1% | |
| 23- 0000 | Legal Occupations | 39 | \$123,300 | 0.54 | 2 | 0.9% | 4 | 2.0% | 1.3% | 0.4% | 0 | 9 | 13 | 3.0% | |
| 25- 0000 | Education, Training, and Library Occupations | 971 | \$47,100 | 2.00 | 61 | 2.8% | 117 | 2.6% | 1.6% | 0.8% | 28 | 240 | 260 | 2.4% | |

| | | | | | Occupatio | on Snapsi | ot in 773 | 16 and 7 | 7356 | | | | | |
|---------------------|---------------------------------------------------------------------|-------------------------------------|--------------------------------------|--------|-----------|----------------|------------------------------------|----------------------------------------|--------|------|-------------------------------------------|-------------------------|---------------------------|-------------------------------------|
| | | | | Curren | t | | | Histo | orical | | | Fore | ecast | |
| | Title | Four Quarters Ending with 2017q2 | | | 2017q2 | | Total Change over the Last 5 Years | Avg Ann % Chg in Empl 2012q2-2017q2 | | | Over the Next 10 Years | | | |
| soc | | Empl | Avg. Annual Wages ¹ | LQ | Unempl | Unempl Rate | Empl | 77316 and 77356 | Texas | USA | Current Online Job Ads ² | Total Repl Demand | Total Growth Demand | Avg. Annual Growth Percent |
| 27- 0000 | Arts, Design, Entertainment, Sports, and Media Occupations | 186 | \$50,900 | 1.21 | 15 | 3.8% | 19 | 2.2% | 1.6% | 1.1% | 3 | 78 | 58 | 2.7% |
| 29- 0000 | Healthcare Practitioners and Technical Occupations | 256 | \$78,500 | 0.52 | 19 | 1.5% | 45 | 4.0% | 2.4% | 1.7% | 9 | 64 | 124 | 4.0% |
| 31- 0000 | Healthcare Support Occupations | 125 | \$28,700 | 0.51 | 26 | 4.7% | 19 | 3.3% | 2.4% | 2.2% | 7 | 34 | 75 | 4.8% |
| 33- 0000 | Protective Service Occupations | 132 | \$39,100 | 0.71 | 24 | 4.1% | 6 | 0.9% | 1.7% | 1.0% | 2 | 31 | 43 | 2.8% |
| 35- 0000 | Food Preparation and Serving Related Occupations | 1,186 | \$22,800 | 1.60 | 218 | 8.4% | 240 | 4.6% | 3.9% | 2.9% | 30 | 547 | 381 | 2.8% |
| 37 <u>-</u> 0000 | Building and Grounds Cleaning and Maintenance Occupations | 480 | \$23,700 | 1.58 | 62 | 6.2% | 22 | 1.0% | 1.9% | 1.0% | 10 | 124 | 154 | 2.8% |
| 39- 0000 | Personal Care and Service Occupations | 408 | \$24,400 | 1.22 | 48 | 5.1% | 107 | 6.3% | 3.0% | 2.1% | 18 | 158 | 160 | 3.4% |
| 41- 0000 | Sales and Related Occupations | 837 | \$37,400 | 0.95 | 137 | 5.1% | 177 | 4.9% | 2.3% | 1.3% | 25 | 315 | 304 | 3.1% |
| 43- 0000 | Office and Administrative Support Occupations | 1,064 | \$36,600 | 0.83 | 173 | 4.6% | 123 | 2.5% | 2.4% | 1.7% | 33 | 261 | 321 | 2.7% |
| 45- 0000 | Farming, Fishing, and Forestry Occupations | 24 | \$24,800 | 0.43 | 3 | 6.6% | 1 | 0.7% | 1.2% | 1.3% | 0 | 13 | 6 | 2.2% |
| 47- 0000 | Construction and Extraction Occupations | 612 | \$43,200 | 1.59 | 126 | 7.2% | 174 | 6.9% | 2.0% | 2.4% | 5 | 141 | 259 | 3.6% |
| 49- 0000 | Installation, Maintenance, and Repair Occupations | 325 | \$44,500 | 0.99 | 47 | 4.5% | 38 | 2.5% | 2.0% | 1.6% | 8 | 97 | 121 | 3.2% |
| 51- 0000 | Production Occupations | 250 | \$38,900 | 0.48 | 78 | 5.9% | -33 | -2.4% | 0.4% | 1.2% | 3 | 82 | 72 | 2.6% |
| 53- 0000 | Transportation and Material Moving Occupations | 436 | \$33,200 | 0.75 | 102 | 6.4% | 89 | 4.7% | 2.8% | 2.3% | 10 | 135 | 145 | 2.9% |
| 00- 0000 | Total - All Occupations | 8,609 | \$47,100 | 1.00 | n/a | n/a | 1,306 | 3.3% | 2.3% | 1.7% | 220 | 2,755 | 2,971 | 3.0% |

Data as of 2017Q2 unless noted otherwise

Note: Figures may not sum due to rounding.

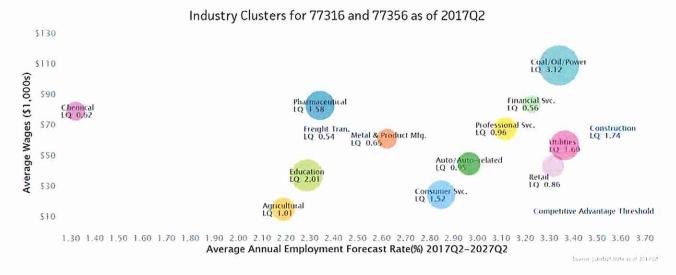
Occupation employment data are estimated via industry employment data and the estimated industry/occupation mix. Industry employment data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics and currently updated through 2016Q4, imputed where necessary with preliminary estimates updated to 2017Q2. Wages by occupation are as of 2016 provided by the BLS and imputed where necessary. Forecast employment growth uses national projections from the Bureau of Labor Statistics adapted for regional growth patterns.

^{1.} Occupation wages are as of 2016 and should be taken as the average for all Covered Employment

^{2.} Data represent found online ads active within the last thirty days in any zip code intersecting or within the selected region; data represents a sampling rather than the complete universe of

Industry Clusters

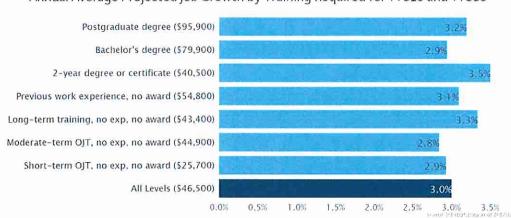
A cluster is a geographic concentration of interrelated industries or occupations. The industry cluster in the 77316 and 77356 with the highest relative concentration is Coal/Oil/Power with a location quotient of 3.12. This cluster employs 227 workers in the region with an average wage of \$108,851. Employment in the Coal/Oil/Power cluster is projected to expand in the region about 3.3% per year over the next ten years.



Location quotient and average wage data are derived from the Quarterly Census of Employment and Wages, provided by the Bureau of Labor Statistics, imputed where necessary, and updated through 2016Q4 with preliminary estimates updated to 2017Q2. Forecast employment growth uses national projections from the Bureau of Labor Statistics adapted for regional growth patterns.

Education Levels

Expected growth rates for occupations vary by the education and training required. While all employment in the 77316 and 77356 is projected to grow 3.0% over the next ten years, occupations typically requiring a postgraduate degree are expected to grow 3.2% per year, those requiring a bachelor's degree are forecast to grow 2.9% per year, and occupations typically needing a 2-year degree or certificate are expected to grow 3.5% per year.



Annual Average Projected Job Growth by Training Required for 77316 and 77356

Employment by occupation data are estimates are as of 2017Q2. Education levels of occupations are based on BLS assignments. Forecast employment growth uses national projections from the Bureau of Labor Statistics adapted for regional growth patterns.

Region Definition

77316 and 77356 is defined as the following zip code tabulation areas: ZCTA 77316; ZCTA 77356 (Grimes County, TX portion); ZCTA 77356 (Montgomery County, TX portion)

FAQ

What is a location quotient?

A location quotient (LQ) is a measurement of concentration in comparison to the nation. An LQ of 1.00 indicates a region has the same concentration of an industry (or occupation) as the nation. An LQ of 2.00 would mean the region has twice the expected employment compared to the nation and an LQ of 0.50 would mean the region has half the expected employment in comparison to the nation.

What is replacement demand?

Replacement demand is the number of jobs required due to replacements—retirements and turnover resulting from workers moving from one occupation into another. Note that replacement demand does not include all turnover—it does not include when workers stay in the same occupation but switch employers. The replacement demand shown in this report may also be understated; thus, it can be taken to be a minimum measure of the number of workers who will need to be trained for the occupation due to replacements. The total projected demand for an occupation is the sum of the replacement demand and the growth demand (which is the increase or decrease of jobs in an occupation expected due to expansion or contraction of the overall number of jobs in that occupation).

What is a cluster?

A cluster is a geographic concentration of interrelated industries or occupations. If a regional cluster has a location quotient of 1.25 or greater, the region is considered to possess a *competitive advantage* in that cluster.

What is the difference between industry wages and occupation wages?

Industry wages and occupation wages are estimated via separate data sets, often the time periods being reported do not align, and wages are defined slightly differently in the two systems (for example, certain bonuses are included in the industry wages but not the occupation wages). It is therefore common that estimates of the average industry wages and average occupation wages in a region do not match exactly.

What is NAICS?

The North American Industry Classification System (NAICS) is used to classify business establishments according to the type of economic activity. The NAICS Code comprises six levels, from the "all industry" level to the 6-digit level. The first two digits define the top level category, known as the "sector," which is the level examined in this report.

What is SOC?

The Standard Occupational Classification system (SOC) is used to classify workers into occupational categories. All workers are classified into one of over 820 occupations according to their occupational definition. To facilitate classification, occupations are combined to form 23 major groups, 96 minor groups, and 449 occupation groups. Each occupation group includes detailed occupations requiring similar job duties, skills, education, or experience.

About This Report

This report and all data herein were produced by JobsEQ®, a product of Chmura Economics & Analytics. The information contained herein was obtained from sources we believe to be reliable. However, we cannot guarantee its accuracy and completeness.





PRIMARY RETAIL TRADE AREA DEMOGRAPHIC PROFILE

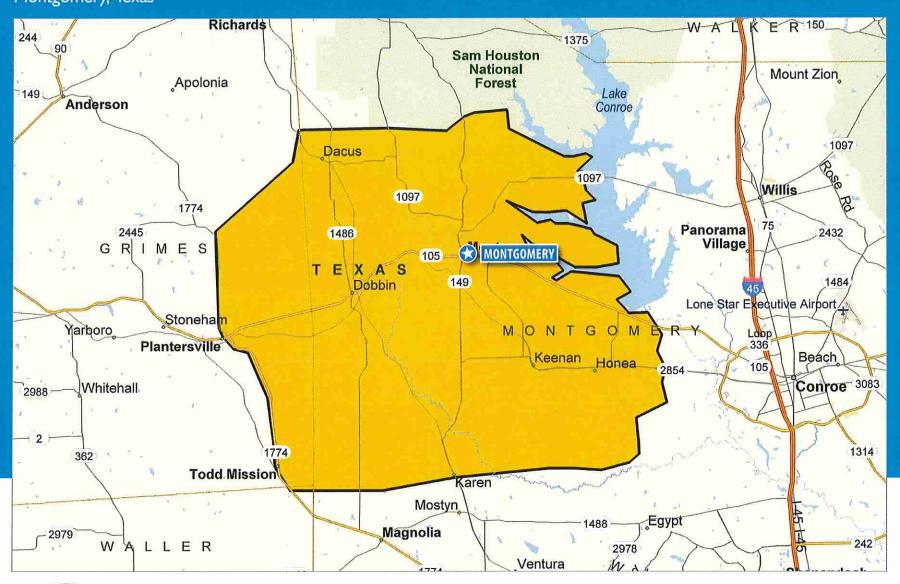
Montgomery, Texas

Prepared for Montgomery Office of Economic Development March 2016





Primary Retail Trade AreaMontgomery, Texas





Contact Information

Shannan Reid, Director of Economic Development Montgomery Office of Economic Development City of Montgomery Montgomery, Texas 77316

Phone 936.597.5004 MontgomeryTX.EDC@gmail.com www.MontgomeryTexas.gov

| DESCRIPTION | DATA | 9 |
|----------------------------------------------------|--------|--------|
| Population | | |
| 2021 Projection | 54,536 | |
| 2016 Estimate | 48,872 | |
| 2010 Census | 39,983 | |
| 2000 Census | 24,534 | |
| Growth 2016 - 2021 | | 11.59% |
| Growth 2010 - 2016 | | 22.23% |
| Growth 2000 - 2010 | | 62.97% |
| 2016 Est. Population by Single-Classification Race | 48,872 | |
| White Alone | 44,354 | 90.76% |
| Black or African American Alone | 1,419 | 2.90% |
| Amer. Indian and Alaska Native Alone | 239 | 0.49% |
| Asian Alone | 554 | 1.13% |
| Native Hawaiian and Other Pac. Isl. Alone | 25 | 0.05% |
| Some Other Race Alone | 1,295 | 2.65% |
| Two or More Races | 986 | 2.02% |
| 2016 Est. Population by Hispanic or Latino Origin | 48,872 | |
| Not Hispanic or Latino | 44,315 | 90.67% |
| Hispanic or Latino | 4,557 | 9.33% |
| Mexican | 3,528 | 77.42% |
| Puerto Rican | 119 | 2.61% |
| Cuban | 113 | 2.48% |
| All Other Hispanic or Latino | 797 | 17.49% |

| DESCRIPTION | DATA | % |
|-----------------------------------------------------|--------|--------|
| 2016 Est. Hisp. or Latino Pop by Single-Class. Race | 4,557 | |
| White Alone | 2,948 | 64.68% |
| Black or African American Alone | 36 | 0.80% |
| American Indian and Alaska Native Alone | 41 | 0.90% |
| Asian Alone | 7 | 0.16% |
| Native Hawaiian and Other Pacific Islander Alone | 0 | 0.00% |
| Some Other Race Alone | 1,254 | 27.52% |
| Two or More Races | 270 | 5.93% |
| 2016 Est. Pop by Race, Asian Alone, by Category | 554 | |
| Chinese, except Taiwanese | m | 20.12% |
| Filipino | 102 | 18.44% |
| Japanese | 214 | 38.58% |
| Asian Indian | 35 | 6.28% |
| Korean | 21 | 3.77% |
| Vietnamese | 10 | 1.80% |
| Cambodian | 11 | 1.95% |
| Hmong | 0 | 0.00% |
| Laotian | 4 | 0.79% |
| Thai | 12 | 2.08% |
| All Other Asian Races Including 2+ Category | 34 | 6.19% |
| 2016 Est. Population by Ancestry | 48,872 | |
| Arab | 90 | 0.18% |
| Czech | 278 | 0.57% |
| Danish | 104 | 0.21% |
| Dutch | 694 | 1.42% |
| English | 4,394 | 8.99% |
| French (except Basque) | 980 | 2.01% |
| French Canadian | 156 | 0.32% |
| German | 7,352 | 15.04% |
| Greek | 63 | 0.13% |

| ESCRIPTION | DATA | |
|-------------------------------------------------|--------|---------------------------------|
| Hungarian | 33 | 0.07% |
| Irish | 3,825 | 7.83% |
| Italian | 1,104 | 2.26% |
| Lithuanian | 20 | 0.04% |
| United States or American | 4,537 | 9.28% |
| Norwegian | 270 | 0.55% |
| Polish | 856 | 1.75% |
| Portuguese | 102 | 0.21% |
| Russian | 174 | 0.36% |
| Scottish | 800 | 1.64% |
| Scotch-Irish | 579 | 1.18% |
| Slovak | 19 | 0.04% |
| Subsaharan African | 6 | 0.01% |
| Swedish | 450 | 0.92% |
| Swiss | 19 | 0.04% |
| Ukrainian | 82 | 0.17% |
| Welsh | 229 | 0.47% |
| West Indian (except Hisp. groups) | 3 | 0.01% |
| Other ancestries | 14,794 | 30.27% |
| Ancestry Unclassified | 6,859 | 14.03% |
| 2016 Est. Pop Age 5+ by Language Spoken At Home | 46,426 | эшт га (о нгланнэ-гэ |
| Speak Only English at Home | 42,635 | 91.83% |
| Speak Asian/Pac. Isl. Lang. at Home | 268 | 0.58% |
| Speak IndoEuropean Language at Home | 242 | 0.52% |
| Speak Spanish at Home | 3,281 | 7.07% |
| Speak Other Language at Home | 0 | 0.00% |
| 2016 Est. Population by Sex | 48,872 | |
| Male | 24,134 | 49.38% |
| Female | 24,738 | 50.62% |

| DESCRIPTION | DATA | % |
|-----------------------------|--------|--------|
| 2016 Est. Population by Age | 48,872 | |
| Age 0 - 4 | 2,446 | 5.01% |
| Age 5 - 9 | 2,608 | 5.34% |
| Age 10 - 14 | 3,232 | 6.61% |
| Age 15 - 17 | 2,177 | 4.46% |
| Age 18 - 20 | 1,895 | 3.88% |
| Age 21 - 24 | 2,338 | 4.78% |
| Age 25 - 34 | 4,278 | 8.75% |
| Age 35 - 44 | 5,656 | 11.57% |
| Age 45 - 54 | 6,742 | 13.80% |
| Age 55 - 64 | 7,631 | 15.61% |
| Age 65 - 74 | 6,444 | 13.19% |
| Age 75 - 84 | 2,711 | 5.55% |
| Age 85 and over | 712 | 1.46% |
| Age 16 and over | 39,870 | 81.58% |
| Age 18 and over | 38,408 | 78.59% |
| Age 2I and over | 36,513 | 74.71% |
| Age 65 and over | 9,867 | 20.19% |
| 2016 Est. Median Age | 44.7 | 1/-1/- |
| 2016 Est. Average Age | 42.4 | |

| DESCRIPTION | DATA | 9/ |
|------------------------------------|--------|--------|
| 2016 Est. Male Population by Age | 24,134 | |
| Age 0 - 4 | 1,255 | 5.20% |
| Age 5 - 9 | 1,323 | 5.48% |
| Age 10 - 14 | 1,656 | 6.86% |
| Age 15 - 17 | 1,115 | 4.62% |
| Age 18 - 20 | 983 | 4.08% |
| Age 21 - 24 | 1,214 | 5.03% |
| Age 25 - 34 | 2,136 | 8.85% |
| Age 35 - 44 | 2,771 | 11.48% |
| Age 45 - 54 | 3,215 | 13.32% |
| Age 55 - 64 | 3,649 | 15.12% |
| Age 65 - 74 | 3,193 | 13.23% |
| Age 75 - 84 | 1,338 | 5.54% |
| Age 85 and over | 286 | 1.18% |
| 2016 Est. Median Age, Male | 43.6 | |
| 2016 Est. Average Age, Male | 41.8 | |
| 2016 Est. Female Population by Age | 24,738 | |
| Age 0 - 4 | 1,191 | 4.81% |
| Age 5 - 9 | 1,286 | 5.20% |
| Age 10 - 14 | 1,576 | 6.37% |
| Age 15 - 17 | 1,063 | 4.30% |
| Age 18 - 20 | 911 | 3.68% |
| Age 21 - 24 | 1,125 | 4.55% |
| Age 25 - 34 | 2,143 | 8.66% |
| Age 35 - 44 | 2,885 | 11.66% |
| Age 45 - 54 | 3,527 | 14.26% |
| Age 55 - 64 | 3,982 | 16.10% |
| Age 65 - 74 | 3,251 | 13.14% |
| Age 75 - 84 | 1,373 | 5.55% |
| Age 85 and over | 426 | 1.72% |

| DESCRIPTION | DATA | |
|---------------------------------------------------|--------|---------------------|
| 2016 Est. Median Age, Female | 45.5 | |
| 2016 Est. Average Age, Female | 43.0 | |
| 2016 Est. Pop Age 15+ by Marital Status | 40,586 | water counting page |
| Total, Never Married | 8,077 | 19.90% |
| Males, Never Married | 4,284 | 10.56% |
| Females, Never Married | 3,793 | 9.35% |
| Married, Spouse present | 24,119 | 59.43% |
| Married, Spouse absent | 2,010 | 4.95% |
| Widowed | 2,597 | 6.40% |
| Males Widowed | 315 | 0.78% |
| Females Widowed | 2,282 | 5.62% |
| Divorced | 3,782 | 9.32% |
| Males Divorced | 1,822 | 4.49% |
| Females Divorced | 1,960 | 4.83% |
| 2016 Est. Pop Age 25+ by Edu. Attainment | 34,175 | |
| Less than 9th grade | 903 | 2.64% |
| Some High School, no diploma | 2,111 | 6.18% |
| High School Graduate (or GED) | 9,385 | 27.46% |
| Some College, no degree | 7,497 | 21.94% |
| Associate Degree | 2,471 | 7.23% |
| Bachelor's Degree | 8,135 | 23.80% |
| Master's Degree | 2,092 | 6.12% |
| Professional School Degree | 1,068 | 3.12% |
| Doctorate Degree | 514 | 1.50% |
| 2016 Est. Pop Age 25+ by Edu. Attain., Hisp./Lat. | 2,333 | |
| No High School Diploma | 572 | 24.53% |
| High School Graduate | 496 | 21.26% |
| Some College or Associate's Degree | 586 | 25.13% |
| Bachelor's Degree or Higher | 679 | 29.09% |

| DESCRIPTION | DATA | 0 |
|----------------------------------------|--------|-----------------------------------------|
| Households | | |
| 2021 Projection | 21,519 | |
| 2016 Estimate | 19,212 | |
| 2010 Census | 15,619 | |
| 2000 Census | 9,660 | |
| Growth 2016 - 2021 | | 12.01% |
| Growth 2010 - 2016 | _ | 23.00% |
| Growth 2000 - 2010 | | 61.69% |
| 2016 Est. Households by Household Type | 19,212 | |
| Family Households | 14,625 | 76.12% |
| Nonfamily Households | 4,587 | 23.88% |
| 2016 Est. Group Quarters Population | 30 | |
| 2016 HHs by Ethnicity, Hispanic/Latino | 1,221 | *************************************** |
| 2016 Est. Households by HH Income | 19,212 | |
| Income < \$15,000 | 1,453 | 7.56% |
| Income \$15,000 - \$24,999 | 1,529 | 7.96% |
| Income \$25,000 - \$34,999 | 1,499 | 7.80% |
| Income \$35,000 - \$49,999 | 2,251 | 11.72% |
| Income \$50,000 - \$74,999 | 2,919 | 15.19% |
| Income \$75,000 - \$99,999 | 2,509 | 13.06% |
| Income \$100,000 - \$124,999 | 1,678 | 8.73% |
| Income \$125,000 - \$149,999 | 1,398 | 7.28% |
| Income \$150,000 - \$199,999 | 1,501 | 7.81% |
| Income \$200,000 - \$249,999 | 745 | 3.88% |
| Income \$250,000 - \$499,999 | 1,114 | 5.80% |
| Income \$500,000+ | 616 | 3.21% |

| DESCRIPTION | DATA | |
|----------------------------------------------------|-----------|----------------------------|
| 2016 Est. Average Household Income | \$108,402 | |
| 2016 Est. Median Household Income | \$74,617 | |
| 2016 Median HH Inc. by Single-Class. Race or Eth. | | |
| White Alone | \$76,541 | |
| Black or African American Alone | \$31,810 | |
| American Indian and Alaska Native Alone | \$66,853 | 11-22 - 111 - 11 - 23 - 11 |
| Asian Alone | \$161,118 | |
| Native Hawaiian and Other Pacific Islander Alone | \$49,821 | |
| Some Other Race Alone | \$65,891 | |
| Two or More Races | \$65,031 | |
| Hispanic or Latino | \$65,430 | |
| Not Hispanic or Latino | \$75,376 | |
| 2016 Est. Family HH Type by Presence of Own Child. | 14,625 | |
| Married-Couple Family, own children | 4,373 | 29.909 |
| Married-Couple Family, no own children | 7,886 | 53.929 |
| Male Householder, own children | 385 | 2.639 |
| Male Householder, no own children | 366 | 2.509 |
| Female Householder, own children | 917 | 6.279 |
| Female Householder, no own children | 697 | 4.779 |
| 2016 Est. Households by Household Size | 19,212 | |
| I-person | 3,967 | 20.659 |
| 2-person | 7,796 | 40.589 |
| 3-person | 3,147 | 16.389 |
| 4-person | 2,548 | 13.269 |
| 5-person | 1,165 | 6.069 |
| 6-person | 417 | 2.179 |
| 7-or-more-person | 172 | 0.899 |

| DESCRIPTION | DATA | 9 |
|-----------------------------------------------------|--------|--------|
| 2016 Est. Average Household Size | 2.54 | |
| 2016 Est. Households by Presence of People Under 18 | 19,212 | |
| Households with I or More People under Age 18: | 6,317 | 32.88% |
| Married-Couple Family | 4,691 | 74.26% |
| Other Family, Male Householder | 467 | 7.40% |
| Other Family, Female Householder | 1,093 | 17.31% |
| Nonfamily, Male Householder | 54 | 0.85% |
| Nonfamily, Female Householder | 12 | 0.19% |
| Households with No People under Age 18: | 12,895 | 67.12% |
| Married-Couple Family | 7,569 | 58.70% |
| Other Family, Male Householder | 286 | 2.22% |
| Other Family, Female Householder | 520 | 4.03% |
| Nonfamily, Male Householder | 2,238 | 17.36% |
| Nonfamily, Female Householder | 2,281 | 17.69% |
| 2016 Est. Households by Number of Vehicles | 19,212 | |
| No Vehicles | 475 | 2.47% |
| I Vehicle | 5,930 | 30.87% |
| 2 Vehicles | 8,775 | 45.67% |
| 3 Vehicles | 2,998 | 15.61% |
| 4 Vehicles | 896 | 4.66% |
| 5 or more Vehicles | 139 | 0.72% |
| 2016 Est. Average Number of Vehicles | 1.9 | |

| DESCRIPTION | DATA | % |
|----------------------------------------------------|--------|-------------|
| Family Households | | |
| 2021 Projection | 16,390 | |
| 2016 Estimate | 14,625 | |
| 2010 Census | 11,829 | |
| 2000 Census | 7,400 | |
| Growth 2016 - 2021 | | 12.07% |
| Growth 2010 - 2016 | | 23.64% |
| Growth 2000 - 2010 | | 59.85% |
| 2016 Est. Families by Poverty Status | 14,625 | |
| 2016 Families at or Above Poverty | 13,760 | 94.09% |
| 2016 Families at or Above Poverty with Children | 5,169 | 35.34% |
| 2016 Families Below Poverty | 865 | 5.91% |
| 2016 Families Below Poverty with Children | 595 | 4.07% |
| 2016 Est. Pop Age 16+ by Employment Status | 39,870 | |
| In Armed Forces | 19 | 0.05% |
| Civilian - Employed | 21,748 | 54.55% |
| Civilian - Unemployed | 1,555 | 3.90% |
| Not in Labor Force | 16,549 | 41.51% |
| 2016 Est. Civ. Employed Pop 16+ by Class of Worker | 22,382 | |
| For-Profit Private Workers | 15,457 | 69.06% |
| Non-Profit Private Workers | 621 | 2.78% |
| Local Government Workers | 1,932 | 8.63% |
| State Government Workers | 776 | 3.47% |
| Federal Government Workers | 267 | 1.19% |
| Self-Employed Workers | 3,313 | 14.80% |
| Unpaid Family Workers | 15 | 0.07% |

| DESCRIPTION | DATA | • |
|------------------------------------------------|--------|--------|
| 2016 Est. Civ. Employed Pop 16+ by Occupation | 22,382 | |
| Architect/Engineer | 468 | 2.09% |
| Arts/Entertainment/Sports | 321 | 1.43% |
| Building Grounds Maintenance | 733 | 3.28% |
| Business/Financial Operations | 1,092 | 4.88% |
| Community/Social Services | 159 | 0.71% |
| Computer/Mathematical | 444 | 1.98% |
| Construction/Extraction | 1,526 | 6.82% |
| Education/Training/Library | 1,581 | 7.06% |
| Farming/Fishing/Forestry | 37 | 0.17% |
| Food Prep/Serving | 969 | 4.33% |
| Health Practitioner/Technician | 1,654 | 7.39% |
| Healthcare Support | 340 | 1.52% |
| Maintenance Repair | 735 | 3.29% |
| Legal | 164 | 0.73% |
| Life/Physical/Social Science | 121 | 0.54% |
| Management | 2,966 | 13.25% |
| Office/Admin. Support | 2,370 | 10.59% |
| Production | 1,175 | 5.25% |
| Protective Services | 472 | 2.11% |
| Sales/Related | 2,884 | 12.88% |
| Personal Care/Service | 740 | 3.30% |
| Transportation/Moving | 1,432 | 6.40% |
| 2016 Est. Pop 16+ by Occupation Classification | 22,382 | |
| Blue Collar | 4,868 | 21.75% |
| White Collar | 14,223 | 63.55% |
| Service and Farm | 3,291 | 14.70% |

| DESCRIPTION | DATA | % |
|--------------------------------------------------|--------|-------------------------------------------|
| 2016 Est. Workers Age 16+ by Transp. to Work | 21,820 | |
| Drove Alone | 17,443 | 79.94% |
| Car Pooled | 1,779 | 8.15% |
| Public Transportation | 153 | 0.70% |
| Walked | 328 | 1.51% |
| Bicycle | 3 | 0.01% |
| Other Means | 375 | 1.72% |
| Worked at Home | 1,739 | 7.97% |
| 2016 Est. Workers Age 16+ by Travel Time to Work | | |
| Less than 15 Minutes | 3,725 | |
| 15 - 29 Minutes | 4,984 | |
| 30 - 44 Minutes | 3,649 | |
| 45 - 59 Minutes | 2,702 | |
| 60 or more Minutes | 5,011 | |
| 2016 Est. Avg Travel Time to Work in Minutes | 41.00 | W-1112-11-11-11-11-11-11-11-11-11-11-11-1 |
| 2016 Est. Occupied Housing Units by Tenure | 19,212 | |
| Owner Occupied | 16,244 | 84.55% |
| Renter Occupied | 2,968 | 15.45% |
| 2016 Owner Occ. HUs: Avg. Length of Residence | | |
| 2016 Renter Occ. HUs: Avg. Length of Residence | 6.3 | |

| DESCRIPTION | DATA | % |
|---------------------------------------------------|-----------|--------|
| 2016 Est. Owner-Occupied Housing Units by Value | 16,244 | |
| Value Less than \$20,000 | 303 | 1.87% |
| Value \$20,000 - \$39,999 | 486 | 2.99% |
| Value \$40,000 - \$59,999 | 335 | 2.06% |
| Value \$60,000 - \$79,999 | 879 | 5.41% |
| Value \$80,000 - \$99,999 | 755 | 4.65% |
| Value \$100,000 - \$149,999 | 1,786 | 11.00% |
| Value \$150,000 - \$199,999 | 1,884 | 11.59% |
| Value \$200,000 - \$299,999 | 2,633 | 16.21% |
| Value \$300,000 - \$399,999 | 2,035 | 12.53% |
| Value \$400,000 - \$499,999 | 1,778 | 10.94% |
| Value \$500,000 - \$749,999 | 1,753 | 10.79% |
| Value \$750,000 - \$999,999 | 847 | 5.21% |
| Value \$1,000,000 or more | 771 | 4.75% |
| 2016 Est. Median All Owner-Occupied Housing Value | \$264,342 | |
| 2016 Est. Housing Units by Units in Structure | 22,073 | |
| I Unit Attached | 768 | 3.48% |
| I Unit Detached | 16,382 | 74.22% |
| 2 Units | 244 | 1.11% |
| 3 or 4 Units | 332 | 1.50% |
| 5 to 19 Units | 978 | 4.43% |
| 20 to 49 Units | 310 | 1.40% |
| 50 or More Units | 339 | 1.54% |
| Mobile Home or Trailer | 2,645 | 11.98% |
| Boat, RV, Van, etc. | 75 | 0.34% |

| DESCRIPTION | DATA | % |
|-------------------------------------------------|--------|--------|
| 2016 Est. Housing Units by Year Structure Built | 22,073 | |
| Housing Units Built 2010 or later | 4,096 | 18.56% |
| Housing Units Built 2000 to 2009 | 6,700 | 30.35% |
| Housing Units Built 1990 to 1999 | 4,772 | 21.62% |
| Housing Units Built 1980 to 1989 | 2,147 | 9.73% |
| Housing Units Built 1970 to 1979 | 3,220 | 14.59% |
| Housing Units Built 1960 to 1969 | 605 | 2.74% |
| Housing Units Built 1950 to 1959 | 207 | 0.94% |
| Housing Units Built 1940 to 1949 | 134 | 0.61% |
| Housing Unit Built 1939 or Earlier | 193 | 0.88% |
| 2016 Est. Median Year Structure Built | 1999 | |



C. Kelly Cofer President & CEO The Retail Coach, LLC

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To better represent current data, where applicable, portions of estimated actual sales may be calculated using an average sales per square foot model.

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COMMUNITY DEMOGRAPHIC PROFILE

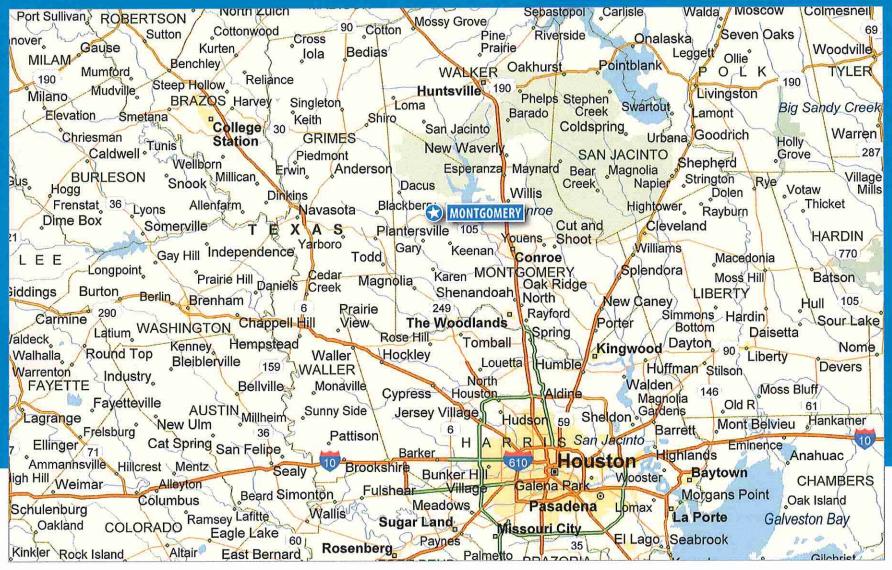
Montgomery, Texas

Prepared for Montgomery Office of Economic Development March 2016





Location MapMontgomery, Texas





Contact Information

Shannan Reid, Director of Economic Development Montgomery Office of Economic Development City of Montgomery Montgomery, Texas 77316

Office 936.597.5004 MontgomeryTX.EDC@gmail.com www.MontgomeryTexas.gov

| DESCRIPTION | DATA | • |
|----------------------------------------------------|------|--------|
| Population | | |
| 2021 Projection | 970 | |
| 2016 Estimate | 864 | |
| 2010 Census | 621 | |
| 2000 Census | 496 | |
| Growth 2016 - 2021 | | 12.27% |
| Growth 2010 - 2016 | | 39.13% |
| Growth 2000 - 2010 | | 25.20% |
| 2016 Est. Population by Single-Classification Race | 864 | |
| White Alone | 724 | 83.80% |
| Black or African American Alone | 87 | 10.07% |
| Amer. Indian and Alaska Native Alone | 2 | 0.23% |
| Asian Alone | 8 | 0.93% |
| Native Hawaiian and Other Pac. Isl. Alone | 0 | 0.00% |
| Some Other Race Alone | 32 | 3.70% |
| Two or More Races | 11 | 1.27% |
| 2016 Est. Population by Hispanic or Latino Origin | 864 | |
| Not Hispanic or Latino | 786 | 90.97% |
| Hispanic or Latino | 78 | 9.03% |
| Mexican | 63 | 80.77% |
| Puerto Rican | 2 | 2.56% |
| Cuban | Î. | 1.28% |
| All Other Hispanic or Latino | 12 | 15.38% |

| DESCRIPTION | DATA | % |
|-----------------------------------------------------|------|--------|
| 2016 Est. Hisp. or Latino Pop by Single-Class. Race | 78 | |
| White Alone | 44 | 56.41% |
| Black or African American Alone | 1 | 1.28% |
| American Indian and Alaska Native Alone | 0 | 0.00% |
| Asian Alone | 0 | 0.00% |
| Native Hawaiian and Other Pacific Islander Alone | 0 | 0.00% |
| Some Other Race Alone | 31 | 39.74% |
| Two or More Races | 2 | 2.56% |
| 2016 Est. Pop by Race, Asian Alone, by Category | 8 | |
| Chinese, except Taiwanese | 0 | 0.00% |
| Filipino | 1 | 12.50% |
| Japanese | 5 | 62.50% |
| Asian Indian | 1 | 12.50% |
| Korean | 1 | 12.50% |
| Vietnamese | 0 | 0.00% |
| Cambodian | 0 | 0.00% |
| Hmong | 0 | 0.00% |
| Laotian | 0 | 0.00% |
| Thai | 0 | 0.00% |
| All Other Asian Races Including 2+ Category | 0 | 0.00% |
| 2016 Est. Population by Ancestry | 864 | |
| Arab | 0 | 0.00% |
| Czech | 3 | 0.35% |
| Danish | 3 | 0.35% |
| Dutch | 28 | 3.24% |
| English | 57 | 6.60% |
| French (except Basque) | П | 1.27% |
| French Canadian | II. | 0.12% |
| German | 135 | 15.63% |
| Greek | 0 | 0.00% |

| DESCRIPTION | DATA | " |
|-------------------------------------------------|------|--------|
| Hungarian | I | 0.12% |
| Irish | 64 | 7.41% |
| Italian | 16 | 1.85% |
| Lithuanian | 0 | 0.00% |
| United States or American | 58 | 6.71% |
| Norwegian | 5 | 0.58% |
| Polish | 7 | 0.81% |
| Portuguese | ı | 0.12% |
| Russian | 2 | 0.23% |
| Scottish | 16 | 1.85% |
| Scotch-Irish | 8 | 0.93% |
| Slovak | 0 | 0.00% |
| Subsaharan African | 0 | 0.00% |
| Swedish | 10 | 1.169 |
| Swiss | 0 | 0.00% |
| Ukrainian | 0 | 0.00% |
| Welsh | 7 | 0.81% |
| West Indian (except Hisp. groups) | 0 | 0.00% |
| Other ancestries | 344 | 39.81% |
| Ancestry Unclassified | 87 | 10.07% |
| 2016 Est. Pop Age 5+ by Language Spoken At Home | 822 | |
| Speak Only English at Home | 743 | 90.399 |
| Speak Asian/Pac. Isl. Lang. at Home | 3 | 0.36% |
| Speak IndoEuropean Language at Home | 4 | 0.49% |
| Speak Spanish at Home | 72 | 8.76% |
| Speak Other Language at Home | 0 | 0.00% |
| 2016 Est. Population by Sex | 864 | |
| Male | 422 | 48.84% |
| Female | 442 | 51.16% |

| DESCRIPTION | DATA | % |
|-----------------------------|------|--------|
| 2016 Est. Population by Age | 864 | |
| Age 0 - 4 | 42 | 4.86% |
| Age 5 - 9 | 45 | 5.21% |
| Age 10 - 14 | 61 | 7.06% |
| Age 15 - 17 | 43 | 4.98% |
| Age 18 - 20 | 39 | 4.51% |
| Age 21 - 24 | 51 | 5.90% |
| Age 25 - 34 | 80 | 9.26% |
| Age 35 - 44 | 101 | 11.69% |
| Age 45 - 54 | 121 | 14.00% |
| Age 55 - 64 | 129 | 14.93% |
| Age 65 - 74 | 96 | 11.11% |
| Age 75 - 84 | 44 | 5.09% |
| Age 85 and over | 12 | 1.39% |
| Age 16 and over | 702 | 81.25% |
| Age 18 and over | 673 | 77.89% |
| Age 21 and over | 634 | 73.38% |
| Age 65 and over | 152 | 17.59% |
| 2016 Est. Median Age | 42.0 | |
| 2016 Est. Average Age | 40.9 | |

| DESCRIPTION | DATA | (6 |
|------------------------------------|------|--------|
| 2016 Est. Male Population by Age | 422 | |
| Age 0 - 4 | 22 | 5.21% |
| Age 5 - 9 | 20 | 4.74% |
| Age 10 - 14 | 33 | 7.82% |
| Age 15 - 17 | 21 | 4.98% |
| Age 18 - 20 | 20 | 4.74% |
| Age 21 - 24 | 27 | 6.40% |
| Age 25 - 34 | 38 | 9.00% |
| Age 35 - 44 | 50 | 11.85% |
| Age 45 - 54 | 58 | 13.74% |
| Age 55 - 64 | 60 | 14.22% |
| Age 65 - 74 | 47 | 11.14% |
| Age 75 - 84 | 22 | 5.21% |
| Age 85 and over | 4 | 0.95% |
| 2016 Est. Median Age, Male | 41.0 | |
| 2016 Est. Average Age, Male | 40.2 | |
| 2016 Est. Female Population by Age | 442 | |
| Age 0 - 4 | 20 | 4.52% |
| Age 5 - 9 | 25 | 5.66% |
| Age 10 - 14 | 28 | 6.33% |
| Age 15 - 17 | 22 | 4.98% |
| Age 18 - 20 | 19 | 4.30% |
| Age 21 - 24 | 24 | 5.43% |
| Age 25 - 34 | 42 | 9.50% |
| Age 35 - 44 | 51 | 11.54% |
| Age 45 - 54 | 63 | 14.25% |
| Age 55 - 64 | 69 | 15.61% |
| Age 65 - 74 | 49 | 11.09% |
| Age 75 - 84 | 22 | 4.98% |
| Age 85 and over | 8 | 1.81% |

| DESCRIPTION | DATA | % |
|---------------------------------------------------|------|--------|
| 2016 Est. Median Age, Female | 43.0 | |
| 2016 Est. Average Age, Female | 41.5 | |
| 2016 Est. Pop Age 15+ by Marital Status | 716 | |
| Total, Never Married | 238 | 33.24% |
| Males, Never Married | 113 | 15.78% |
| Females, Never Married | 125 | 17.46% |
| Married, Spouse present | 339 | 47.35% |
| Married, Spouse absent | 46 | 6.42% |
| Widowed | 39 | 5.45% |
| Males Widowed | 4 | 0.56% |
| Females Widowed | 35 | 4.89% |
| Divorced | 54 | 7.54% |
| Males Divorced | 27 | 3.77% |
| Females Divorced | 27 | 3.77% |
| 2016 Est. Pop Age 25+ by Edu. Attainment | 583 | |
| Less than 9th grade | 7 | 1.20% |
| Some High School, no diploma | 43 | 7.38% |
| High School Graduate (or GED) | 211 | 36.19% |
| Some College, no degree | 125 | 21.44% |
| Associate Degree | 43 | 7.38% |
| Bachelor's Degree | 107 | 18.35% |
| Master's Degree | 28 | 4.80% |
| Professional School Degree | 17 | 2.92% |
| Doctorate Degree | 2 | 0.34% |
| 2016 Est. Pop Age 25+ by Edu. Attain., Hisp./Lat. | 36 | |
| No High School Diploma | 15 | 41.67% |
| High School Graduate | 8 | 22.22% |
| Some College or Associate's Degree | 7 | 19.44% |
| Bachelor's Degree or Higher | 6 | 16.67% |

| DESCRIPTION | DATA | 0 |
|----------------------------------------|------|--------|
| Households | | |
| 2021 Projection | 388 | |
| 2016 Estimate | 340 | |
| 2010 Census | 234 | |
| 2000 Census | 182 | |
| Growth 2016 - 2021 | | 14,12% |
| Growth 2010 - 2016 | | 45.30% |
| Growth 2000 - 2010 | | 28.57% |
| 2016 Est. Households by Household Type | 340 | |
| Family Households | 256 | 75.29% |
| Nonfamily Households | 84 | 24.71% |
| 2016 Est. Group Quarters Population | 0 | |
| 2016 HHs by Ethnicity, Hispanic/Latino | 22 | |
| 2016 Est. Households by HH Income | 340 | |
| Income < \$15,000 | 48 | 14.12% |
| Income \$15,000 - \$24,999 | 31 | 9,12% |
| Income \$25,000 - \$34,999 | 30 | 8.82% |
| Income \$35,000 - \$49,999 | 40 | 11.76% |
| Income \$50,000 - \$74,999 | 78 | 22.94% |
| Income \$75,000 - \$99,999 | 32 | 9.41% |
| Income \$100,000 - \$124,999 | 18 | 5.29% |
| Income \$125,000 - \$149,999 | 21 | 6.18% |
| Income \$150,000 - \$199,999 | 13 | 3.82% |
| Income \$200,000 - \$249,999 | 8 | 2.35% |
| Income \$250,000 - \$499,999 | 14 | 4.12% |
| Income \$500,000+ | 7 | 2.06% |

| DESCRIPTION | DATA | |
|----------------------------------------------------|----------|--------|
| 2016 Est. Average Household Income | \$84,309 | |
| 2016 Est. Median Household Income | \$56,731 | |
| 2016 Median HH Inc. by Single-Class. Race or Eth. | | |
| White Alone | \$60,156 | |
| Black or African American Alone | \$15,000 | |
| American Indian and Alaska Native Alone | \$14,999 | |
| Asian Alone | \$92,500 | |
| Native Hawaiian and Other Pacific Islander Alone | \$0 | |
| Some Other Race Alone | \$62,500 | |
| Two or More Races | \$62,500 | |
| Hispanic or Latino | \$44,000 | |
| Not Hispanic or Latino | \$57,667 | |
| 2016 Est. Family HH Type by Presence of Own Child. | 256 | |
| Married-Couple Family, own children | 79 | 30.86% |
| Married-Couple Family, no own children | 119 | 46.48% |
| Male Householder, own children | 8 | 3.13% |
| Male Householder, no own children | П | 4.30% |
| Female Householder, own children | 22 | 8.59% |
| Female Householder, no own children | 17 | 6.64% |
| 2016 Est. Households by Household Size | 340 | |
| I-person | 79 | 23.24% |
| 2-person | 124 | 36.47% |
| 3-person | 56 | 16.479 |
| 4-person | 50 | 14.71% |
| 5-person | 21 | 6.189 |
| 6-person | 7 | 2.06% |
| 7-or-more-person | 3 | 0.88% |

| DESCRIPTION | DATA | 9 |
|-----------------------------------------------------|------|--------|
| 2016 Est. Average Household Size | 2.54 | |
| 2016 Est. Households by Presence of People Under 18 | 340 | |
| Households with 1 or More People under Age 18: | 126 | 37.06% |
| Married-Couple Family | 87 | 69.05% |
| Other Family, Male Householder | 10 | 7.94% |
| Other Family, Female Householder | 27 | 21.43% |
| Nonfamily, Male Householder | 2 | 1.59% |
| Nonfamily, Female Householder | 0 | 0.00% |
| Households with No People under Age 18: | 214 | 62.94% |
| Married-Couple Family | 111 | 51.87% |
| Other Family, Male Householder | 8 | 3.74% |
| Other Family, Female Householder | 12 | 5.61% |
| Nonfamily, Male Householder | 42 | 19.63% |
| Nonfamily, Female Householder | 41 | 19.16% |
| 2016 Est. Households by Number of Vehicles | 340 | |
| No Vehicles | 44 | 12.94% |
| I Vehicle | 81 | 23.82% |
| 2 Vehicles | 124 | 36.479 |
| 3 Vehicles | 50 | 14.719 |
| 4 Vehicles | 30 | 8.82% |
| 5 or more Vehicles | 11 | 3.24% |
| 2016 Est. Average Number of Vehicles | 2.0 | |

| DESCRIPTION | DATA | % |
|----------------------------------------------------|------|--------|
| Family Households | | |
| 2021 Projection | 292 | |
| 2016 Estimate | 256 | |
| 2010 Census | 176 | |
| 2000 Census | 140 | |
| Growth 2016 - 2021 | | 14.06% |
| Growth 2010 - 2016 | | 45.45% |
| Growth 2000 - 2010 | - | 25.71% |
| 2016 Est. Families by Poverty Status | 256 | |
| 2016 Families at or Above Poverty | 224 | 87.50% |
| 2016 Families at or Above Poverty with Children | 118 | 46.09% |
| 2016 Families Below Poverty | 32 | 12.50% |
| 2016 Families Below Poverty with Children | 17 | 6.64% |
| 2016 Est. Pop Age 16+ by Employment Status | 702 | |
| In Armed Forces | 0 | 0.00% |
| Civilian - Employed | 398 | 56.70% |
| Civilian - Unemployed | 20 | 2.85% |
| Not in Labor Force | 284 | 40.46% |
| 2016 Est. Civ. Employed Pop 16+ by Class of Worker | 412 | |
| For-Profit Private Workers | 297 | 72.09% |
| Non-Profit Private Workers | 2 | 0.49% |
| Local Government Workers | 30 | 7.28% |
| State Government Workers | 10 | 2.43% |
| Federal Government Workers | 3 | 0.73% |
| Self-Employed Workers | 68 | 16.50% |
| Unpaid Family Workers | 2 | 0.49% |

| DESCRIPTION | DATA | 0 |
|------------------------------------------------|------|--------|
| 2016 Est. Civ. Employed Pop 16+ by Occupation | 412 | |
| Architect/Engineer | 5 | 1.21% |
| Arts/Entertainment/Sports | 8 | 1.94% |
| Building Grounds Maintenance | 20 | 4.85% |
| Business/Financial Operations | 15 | 3.64% |
| Community/Social Services | 0 | 0.00% |
| Computer/Mathematical | 5 | 1.21% |
| Construction/Extraction | 40 | 9.71% |
| Education/Training/Library | 19 | 4.61% |
| Farming/Fishing/Forestry | 3 | 0.73% |
| Food Prep/Serving | 23 | 5.58% |
| Health Practitioner/Technician | 24 | 5.83% |
| Healthcare Support | 27 | 6.55% |
| Maintenance Repair | 17 | 4.13% |
| Legal | 1 | 0.24% |
| Life/Physical/Social Science | 0 | 0.00% |
| Management | 40 | 9.71% |
| Office/Admin. Support | 31 | 7.52% |
| Production | 21 | 5.10% |
| Protective Services | 10 | 2.43% |
| Sales/Related | 58 | 14.08% |
| Personal Care/Service | 26 | 6.31% |
| Transportation/Moving | 19 | 4.61% |
| 2016 Est. Pop 16+ by Occupation Classification | 412 | |
| Blue Collar | 97 | 23.54% |
| White Collar | 206 | 50.00% |
| Service and Farm | 109 | 26.46% |

| DESCRIPTION | DATA | % |
|--------------------------------------------------|-------|-----------|
| 2016 Est. Workers Age 16+ by Transp. to Work | 400 | |
| Drove Alone | 313 | 78.25% |
| Car Pooled | 41 | 10.25% |
| Public Transportation | 11 | 2.75% |
| Walked | 4 | 1.00% |
| Bicycle | 0 | 0.00% |
| Other Means | 1 | 0.25% |
| Worked at Home | 30 | 7.50% |
| 2016 Est. Workers Age 16+ by Travel Time to Work | | |
| Less than 15 Minutes | 75 | |
| 15 - 29 Minutes | 93 | |
| 30 - 44 Minutes | 80 | |
| 45 - 59 Minutes | 47 | |
| 60 or more Minutes | 79 | |
| 2016 Est. Avg Travel Time to Work in Minutes | 39.00 | |
| 2016 Est. Occupied Housing Units by Tenure | 340 | — Harring |
| Owner Occupied | 277 | 81.47% |
| Renter Occupied | 63 | 18.53% |
| 2016 Owner Occ. HUs: Avg. Length of Residence | 11.6 | |
| 2016 Renter Occ. HUs: Avg. Length of Residence | 7.1 | |

| DESCRIPTION | DATA | 9/ |
|---------------------------------------------------|-----------|--------|
| 2016 Est. Owner-Occupied Housing Units by Value | 277 | |
| Value Less than \$20,000 | 16 | 5.78% |
| Value \$20,000 - \$39,999 | 12 | 4.33% |
| Value \$40,000 - \$59,999 | 8 | 2.89% |
| Value \$60,000 - \$79,999 | 26 | 9.39% |
| Value \$80,000 - \$99,999 | 35 | 12.64% |
| Value \$100,000 - \$149,999 | 23 | 8.30% |
| Value \$150,000 - \$199,999 | 22 | 7.94% |
| Value \$200,000 - \$299,999 | 37 | 13.36% |
| Value \$300,000 - \$399,999 | 20 | 7.22% |
| Value \$400,000 - \$499,999 | 15 | 5.42% |
| Value \$500,000 - \$749,999 | 20 | 7.22% |
| Value \$750,000 - \$999,999 | 14 | 5.05% |
| Value \$1,000,000 or more | 29 | 10.47% |
| 2016 Est. Median All Owner-Occupied Housing Value | \$192,045 | |
| 2016 Est. Housing Units by Units in Structure | 404 | |
| I Unit Attached | 6 | 1.49% |
| I Unit Detached | 249 | 61.63% |
| 2 Units | 4 | 0.99% |
| 3 or 4 Units | 8 | 1.98% |
| 5 to 19 Units | 19 | 4.70% |
| 20 to 49 Units | 8 | 1.98% |
| 50 or More Units | 12 | 2.97% |
| Mobile Home or Trailer | 98 | 24.26% |
| Boat, RV, Van, etc. | 0 | 0.00% |

| DESCRIPTION | DATA | % |
|-------------------------------------------------|------|--------|
| 2016 Est. Housing Units by Year Structure Built | 404 | |
| Housing Units Built 2010 or later | 83 | 20.54% |
| Housing Units Built 2000 to 2009 | 90 | 22.28% |
| Housing Units Built 1990 to 1999 | 83 | 20.54% |
| Housing Units Built 1980 to 1989 | 39 | 9.65% |
| Housing Units Built 1970 to 1979 | 65 | 16.09% |
| Housing Units Built 1960 to 1969 | 8 | 1.98% |
| Housing Units Built 1950 to 1959 | 9 | 2.23% |
| Housing Units Built 1940 to 1949 | 16 | 3.96% |
| Housing Unit Built 1939 or Earlier | It | 2.72% |
| 2016 Est, Median Year Structure Built | 1997 | 111 |



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Mapping data is provided by MapInfo, Nielsen, ESRI and/or Microsoft Corporation.

All information furnished is from sources deemed reliable and is submitted subject to errors, omissions, change of terms and/or conditions.

| Meeting Date: October 16, 2017 | Budgeted Amount: |
|--------------------------------------------|---------------------------------------------------|
| Department: | |
| | Exhibits: DRAFT of Report to give To City Council |
| Prepared By: Jack Yates City Administrator | |
| Date Prepared: October 12, 2017 | |

Subject

Intention is to give Quarterly Reports from MEDC to City Council of economic development activity in the city. This is a first report in covers from March, 2017 to the end of September.

Description

Based upon the discussion at the last MEDC meeting it was discussed that a member of the MEDC Board would present a report on economic development activity on a quarterly basis. What you have before you now is a draft of that report.

As Shannon Reed and I were discussing the draft we thought that the basic economic development standard to use was the growth in building construction value and jobs created. Also, we thought that a brief narrative of MEDC activities was also appropriate for the report.

In the future, we will be able to more fully develop our information gathering regarding construction value and jobs created.

It was also discussed last month that a member of the Board should make the presentation not Shannon or me. So, the Board will need to decide who, from the Board

AGENDA REPORT

Recommendation

Read the DRAFT Report, amend as you think necessary, decide who you want to present the Report to the City Council.

| Approved By | | |
|--------------------|------------|------------------------|
| City Administrator | Jack Yates | Date: October 12, 2017 |
| | | |



MONTGOMERY ECONOMIC DEVELOPMENT CORPORATION Q1 – Q3 2017 Update

JOBS

| Kroger | 80 Full Time | 200 Part Time |
|-----------------------------------|--------------------------|-----------------------|
| McCoy's Building Supply | 20 Full Time | 17 Part Time |
| Pizza Shack | 5 current Full Time + | 8 current Part Time + |
| | 13 new Full Time | 6 new Part Time |
| Heritage Place II | 50 Full Time anticipated | Unknown |
| CareNow Urgent Care Center | 8 Full Time | 2 Part Time |
| T-Mobile Strip | 4 Full Time | 1 Part Time |
| Longview Greens Miniature Golfing | 2 Full Time | 4 Part Time |

CAPITAL INVESTMENT

| Kroger | \$7 M | |
|-----------------------------------|----------|--|
| McCoy's Building Supply | \$5 M | |
| Pizza Shack | \$710K | |
| Heritage Place II | \$890K | |
| Care Now Center | \$1.26 M | |
| T-Mobile Strip | \$193K | |
| Longview Greens Miniature Golfing | \$146K | |

MEDC ACTIVITIES

- Lake Conroe Area Real Estate Brokers Keller Williams February 21, 2017
- Lake Conroe Summit Economic Development Conference March 31, 2017
- Community Development Institute Year 2 July 16-21, 2017
- Real Estate Brokers Annual Lake Conroe Luncheon July 27, 2017 Keynote
- Edward Jones Economic Development Presentation August 24, 2017 Keynote
- 50 RFP's received, 11 qualified responses submitted, 2 inquiries for follow up info

MEDC BUDGET PARTICIPATION

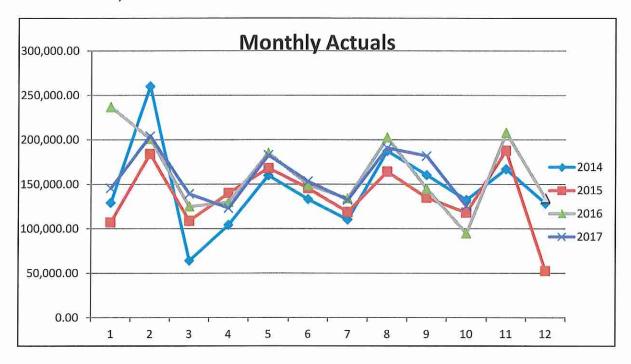
- Texas Capital Fund Grant Pizza Shack and Kroger Water and Sewer Lines
- Sewer Line McCoy's Building Supply
- Longview Greens Miniature Golfing Help with Water and Sewer Line Tap Fees
- Paving for the Cozy Grape Parking Lot

Montgomery Office of Economic Development

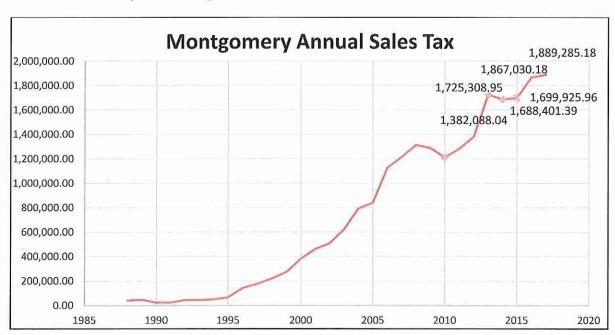
PO Box 708 Montgomery, TX 77356 (936) 597-5004 MontgomeryTX.EDC@gmail.com MontgomeryTexas.gov



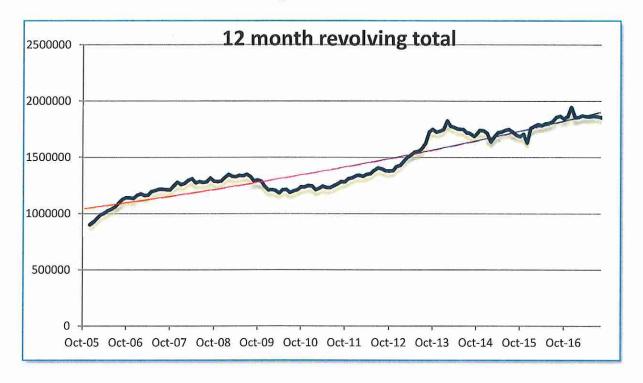
Sales Tax Monthly Actuals for 2014 - 2017 YTD



Sales Tax Fiscal Yearly totals through 2017 YTD



Sales Tax each month on a 12 month revolving total



Information gathered from MacTexas.com Sales Tax Allocation Charts for City of Montgomery

| | Budgeted | Amount: |
|---------------------------------------------------------|-----------|----------------------------------------------------------|
| Meeting Date: October 16, 2017 | | |
| Department: | | |
| | Exhibits: | Written Report from Chris Roznovsky, City Engineer |
| Prepared By: Jack Yates City Administrator | | |
| Date Prepared: October 12, 2017 | | |
| Economic Development Report | | |
| Description The written report is as requested by the | MEDC Box | ard. |
| | | |
| | | |
| Recommendation Listen to the report, act as you think. | | |
| | | |

| Approved by | | |
|--------------------|------------|------------------------|
| City Administrator | Jack Yates | Date: October 12, 2017 |



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www.jonescarter.com

October 11, 2017

Montgomery Economic Development Corporation City of Montgomery 101 Old Plantersville Road Montgomery, Texas 77316

Re: Engineering Development Report

Montgomery EDC Meeting: October 16, 2017

City of Montgomery

Board Members:

The following information summarizes the current status of development throughout the City:

Montgomery EDC Projects:

- 1) Houston Street Rehabilitation Bids for the project will be received on October 20th, and presented at the October 24th meeting of the City Council.
- 2) Heritage Medical Center 12" Waterline Replacement The contractor has substantially completed construction and is addressing final punch list items.
- 3) McCoy's Water and Sanitary Sewer Extension Construction is complete and McCoy's is open for business. It is our understanding the City Administrator is coordinating with McCoy's regarding the reimbursement for the upsizing of the sanitary sewer line.
- 4) Cozy Grape Parking Lot It is our understanding the contractor, Laurel Paving, is nearing completion of the project.

Development Projects Under Construction – Below is a list of the developments under construction:

- 1) Heritage Medical Plaza 18,000 SF Medical Office Building
- 2) Villas of Mia Lago, Section 2 42 Single Family Homes
- 3) Lake Creek Village, Section 3 22 Single Family Homes and 22.4 Ac of Commercial Reserves.
- 4) Town Creek Storage 29,000 SF Storage Facility
- 5) Buffalo Springs Phase II Public Water, Public Sanitary Sewer, and Private Site Work 18.5 Acres of Commercial Reserves
- 6) Pizza Shack
- 7) Burger King



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Development Projects Under Design/Review – Below is a list of the developments that are currently in the design and approval phase:

- 1) Hills of Town Creek, Section 3 49 Single Family Homes
- 2) Emma's Way Extension Public Road Extension
- 3) Montgomery First 20.7 Ac Mixed Use Commercial
- 4) Living Savior Lutheran Church Expansion and Remodel
- 5) BlueWave Express Car Wash Self Service Car Wash
- 6) The Shoppes at Montgomery 27.68 Ac Mixed Use Commercial
- 7) Apache Well Control Expansion

Developments in Feasibility Process – Below is a list of the developments that are currently undergoing a feasibility study:

- 1) 80-Acre First Hartford (Mabry) Single Family Tract 345 Single Family Homes
- 2) 5.7-Acre Peter Hill Commercial Tract Mixed Use Commercial

Capital Projects:

- 1) FM 149 Widening (TxDOT) The project is schedule to go out for bids in September 2018. We will attend our regularly scheduled monthly coordination meeting with TxDOT on October 13th. Minutes from the upcoming meeting will be included with our November report.
- 2) Buffalo Springs Drive Bridge Repair (FEMA) —The project is advertising for bids, and bids will be opened on November 2nd. We continue to coordinate with FEMA, the US Army Corps of Engineers, and the Texas Department of Agriculture to obtain all approvals. We expect construction to begin in December 2017.
- 3) Plez Morgan Drive Repair and Resurfacing (FEMA) The project information has been submitted to FEMA for approval for funding.
- 4) Flagship Boulevard Pavement (FEMA) This project is substantially complete. The contractor is addressing final punch list items identified at the final inspection.
- 5) Lone Star Parkway (Montgomery County) It is our understanding construction will be complete from SH-105 to Buffalo Springs Drive by the end of this week. It is also our understanding construction from Buffalo Springs Drive to FM 149 will be complete by mid to late November.
- 6) Lone Star Bend (Montgomery County) We expect construction to begin this month upon the County's receipt of the final recorded plat.



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- 7) Lift Station No. 1 Replacement (Texas Water Development Board "TWDB") –We plan to begin design of the project once an agreement is reached with the neighboring property owner regarding the relocation of the lift station, the construction of a gravity sanitary sewer line, and acquiring additional property for the City's Stewart Creek Wastewater Treatment Plant.
- 8) Lift Station No. 3 Force Main Re-Route (TWDB) We expect to complete the design and receive plan approval by the end of the year and we expect construction to begin in January 2018.
- 9) SH-105 and Downtown Waterline Replacement (TWDB) We expect to complete the design and receive plan approval in December 2017 and we expect construction to begin in February 2018.
- 10) Water Plant No. 3 Improvements (TWDB) We expect to complete the design and receive plan approval in January 2018 and we expect construction to begin in March 2018.
- 11) 18" Gravity Sanitary Sewer Extension (Developer) We plan to begin design of the project once an agreement is reached with the property owner/developer.
- **12) Buffalo Springs Drive Waterline Extension (General Funds)** This project is being bid simultaneously with the Bridge Repair project.
- 13) 2017 FM 149 Cleaning & Televising (General Funds) We are continuing to coordinate with the contractor to obtain acceptable videos of all portions of the lines and manholes to be inspected.
- **14) Baja Road (CDBG)** We continue to coordinate with the grant administrator and the Texas Department of Agriculture to determine the project requirements before design can begin.

Please contact Ed Shackelford, Katherine Ferry, or myself if you have any questions.

Sincerely,

Chris Roznovsky, PE Engineer for the City

Chris Romansky

CVR/kmf

Enclosures:

N/A

cc/enc.:

Mr. Jack Yates – City of Montgomery, City Administrator

Ms. Susan Hensley - City of Montgomery, City Secretary

Mr. Larry Foerster - Darden, Fowler & Creighton, LLP, City Attorney